## Charter Vision<sup>®</sup>

## Year to Date Actual to Budge

## **Blue Oak Charter**

July 2017 ·

Segment Name	Filter Applied
Object	All
Restriction	All
Location	All

		Ju	ly	August		September		October		Nove
Account Code	Description	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual
8011	LCFF Revenues			\$86,066	\$86,066	\$85,205	\$85,205	\$154,919	\$154,919	\$154,919
8012	Education Protection Account Revenue							\$112,198	\$112,198	
8019	Prior Year Income/Adjustments							-	\$1,997	\$27,015
8096	Charter Schools Funding In-Lieu of Property Taxes			\$51,119	\$51,119	\$102,238	\$102,238	\$68,159	\$68,159	\$68,159
LCFF				\$137,185	\$137,185	\$187,443	\$187,443	\$335,276	\$337,273	\$250,093
8291	Title I Federal Revenue									\$20,989
8292	Title II									
Federal Revenue										\$20,989
8520	State Child Nutrition Program									\$126
8550	Mandate Cost Reimbursements									
8560	State Lottery Revenue									
8590	All Other State Revenues							\$5	-	
8591	SB 740									
8594	All Other State Revenues									
8599	Prior Year State Income							\$1,997	-	
Other State Revenue	e							\$2,002	-	\$126
8682	Foundation Grants/Donations			\$9,223	\$9,223	\$38,039	-	\$2,505	\$18,477	\$492
8685	School Site fundraising	\$98	-	\$530	-	\$2,464	-	\$3,495	-	\$3,010
8699	All Other Local Revenue	\$3,460	-			\$24	-	\$0	-	
8983	All Other Local Revenue	-	\$2,775	-	\$300			-	\$14,925	-
8985	School Site Fundraising	\$230	-	\$34	-					
Local Revenue		\$3,788	\$2,775	\$9,787	\$9,523	\$40,527	-	\$6,000	\$33,402	\$3,502
Total Revenue		\$3,788	\$2,775	\$146,972	\$146,708	\$227,970	\$187,443	\$343,278	\$370,675	\$274,710
1100	Teachers' Salaries	\$90,809	\$90,809	\$94,299	\$94,299	\$94,299	\$94,299	\$94,479	\$94,479	\$94,299
1105	Teachers' Bonuses	\$1,680	-							
1120	Substitute Expense					\$600	\$600	\$1,800	\$1,800	\$3,780
1200	Certificated Pupil Support Salaries					\$1,650	\$1,650			
1300	Certificated Supervisor and Administrator Salaries	\$12,567	\$12,567	\$11,695	\$11,695	\$11,694	\$11,694	\$12,002	\$12,002	\$12,002
1305	Certificated Supervisor and Administrator Bonuses	\$417	_	\$417	-	\$417	-	\$417	-	\$417
<b>Certificated Salaries</b>	3	\$105,473	\$103,376	\$106,410	\$105,994	\$108,660	\$108,243	\$108,697	\$108,281	\$110,497

2100	Instructional Aide Salaries	\$1,914	\$1,914	\$3,670	\$3,670	\$9,529	\$9,529	\$9,202	\$9,202	\$6,900
2200	Classified Support Salaries (Maintenance,	\$1,408	\$1,408	\$3,616	\$3,616	\$7,458	\$7,458	\$9,389	\$9,389	\$6,237
2400	Food) Clerical, Technical, and Office Staff	\$3,240	\$3,240	\$7,832	\$7,832	\$10,225	\$10,225	\$9,079	\$9,079	\$8,359
2900	Salaries Other Classified Salaries (Noon and Yard	\$491	\$491		\$2,724	\$5,932	\$5,932			\$5,623
	Sup, etc.)			\$2,724				\$5,648	\$5,648	
Classified Salaries	State Teachers' Retirement System,	\$7,052	\$7,053	\$17,841	\$17,842	\$33,144	\$33,144	\$33,318	\$33,318	\$27,118
3101	certificated positions	\$12,991	\$12,991	\$13,720	\$13,720	\$13,908	\$13,908	\$14,062	\$14,062	\$14,165
3202	Public Employees' Retirement System, classified positions	\$2,483	\$2,483	\$3,833	\$3,833	\$6,283	\$6,283	\$5,954	\$5,954	\$5,280
3313	OASDI	\$1,093	\$1,093	\$1,753	\$1,753	\$2,752	\$2,752	\$2,707	\$2,707	\$2,396
3323	Medicare	\$1,567	\$1,567	\$1,739	\$1,739	\$1,992	\$1,992	\$1,997	\$1,997	\$1,927
3403	Health & Welfare Benefits	\$32,608	\$32,608	\$3,736	\$3,736	\$29,018	\$29,018	(\$1,048)	(\$1,048)	\$13,570
3503	State Unemployment Insurance	\$54	\$54	\$60	\$60	\$69	\$69	\$69	\$69	\$3,480
3603	Worker Compensation Insurance	\$2,581	\$2,581	\$1,969	\$1,969	\$3,938	\$3,938	\$1,969	\$1,969	\$1,969
Employee Benefits	S	\$53,377	\$53,377	\$26,810	\$26,810	\$57,959	\$57,960	\$25,710	\$25,710	\$42,786
	Total Personnel Expenses	\$165,901	\$163,806	\$151,061	\$150,646	\$199,763	\$199,347	\$167,725	\$167,309	\$180,402
4100	Approved Textbooks and Core Curricula Materials			\$16,100	\$16,100	(\$7,433)	(\$7,433)			\$235
4200	Books and Other Reference Materials			\$107	\$107	\$48	\$48			
4300	Materials and Supplies	\$129	\$129	\$1,330	\$1,330	\$1,328	\$1,328	\$1,257	\$1,257	\$935
4315	Classroom Materials and Supplies			\$17,115	\$17,115	\$1,744	\$1,744	\$165	\$165	\$447
4381	Materials for Plant Maintenance			\$398	\$398	\$380	\$380	\$332	\$332	\$483
4400	Noncapitalized Equipment									
4700	Food and Food Supplies	\$359	\$359	\$27	\$27			\$210	\$210	
Books and Supplie	es	\$488	\$488	\$35,077	\$35,077	(\$3,933)	(\$3,933)	\$1,963	\$1,964	\$2,100
5200	Travel and Conferences									
5210	Training and Development Expense	\$5,320	\$5,320	\$10,836	\$10,836	\$2,736	\$2,736	\$290	\$290	\$634
5300	Dues and Memberships	\$750	\$750	\$20	\$20					\$3,040
5400	Insurance	\$7,325	\$7,325	\$5,147	\$5,147	\$1,862	\$1,862			\$14,174
5500	Operation and Housekeeping Services			\$5,020	\$5,020			(\$794)	(\$794)	
5501	Utilities	\$1,638	\$1,638	\$16,755	\$16,755	\$14,548	\$14,548	\$8,247	\$8,247	\$7,689
5505	Student Transportation/Field Trips									
5600	Space Rental/Leases Expense	\$44,960	\$44,982	\$47,209	\$47,209	\$47,209	\$47,209	\$47,209	\$44,982	-
5601	Building Maintenance	\$200	\$200	\$801	\$801	\$368	\$368			
5602	Other Space Rental									
5605	Equipment Rental/Lease Expense	\$676	\$676	\$1,150	\$1,150	\$1,252	\$1,252	\$164	\$164	\$1,301
5800	Professional/Consulting Services and Operating Expenditures			\$5,646	\$5,646	\$5,900	\$5,900	\$4,337	\$4,337	\$5,600
5803	Banking and Payroll Service Fees	\$617	\$617	\$865	\$865	\$1,118	\$1,118	\$823	\$823	\$736
5805	Legal Services and Audit	\$2,560	\$2,560	\$47	\$47					
5806	Audit Services									\$3,000
5810	Educational Consultants									
5811	Student Transportation/Field Trips	(\$669)	(\$669)					\$1,840	\$1,840	\$6,600
5815	Advertising/Recruiting	\$385	\$385	-	\$669	\$669	_			
5820	Fundraising Expense					\$120	\$120			
5873	Financial Services	\$11,000	\$5,498	\$5,500	\$5,498	\$5,500	\$5,498	\$5,500	\$5,498	\$5,500

5874	Personnel Services					\$40	\$40			\$309
5875	District Oversight Fee			\$1,372	\$1,372	\$1,022	\$1,022	\$3,353	\$3,353	\$2,231
5877	IT Services	\$2,635	\$2,635	\$2,635	\$2,635	\$2,635	\$2,635	(\$3,241)	(\$3,241)	\$1,106
5890	Interest Expense/Fees	\$40	\$40			\$5	\$5	\$216	\$216	\$O
5891	Charter School Capital Fees			\$11,890	\$11,890	\$11,484	\$11,485			
5900	Communications (Tele., Internet, Copies,Postage,Messenger)	\$715	\$715	\$641	\$641	\$575	\$575	\$708	\$708	\$521
Services & Other Op	perating Expenses	\$78,153	\$72,672	\$115,535	\$116,201	\$97,043	\$96,373	\$68,651	\$66,423	\$52,442
7010	Special Education Encroachment							\$94,700	\$94,700	
Other Outgo								\$94,700	\$94,700	
	Total Operational Expenses	\$78,641	\$73,160	\$150,612	\$151,278	\$93,109	\$92,440	\$165,314	\$163,087	\$54,542
Total Expenses	\$244,542	\$236,966	\$301,673	\$301,924	\$292,872	\$291,787	\$333,040	\$330,396	\$234,944	
Net Income		(\$240,755)	(\$234,191)	(\$154,701)	(\$155,216)	(\$64,903)	(\$104,344)	\$10,239	\$40,279	\$39,767

## t Detail

March 2018

nber	Decer	nber	Janu	ary	Febru	uary	Mai	rch		July - Mai	rch Summary	
Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Actual	Budget	Variance \$	Variance %
\$154,919	-	\$154,919	\$309,838	\$154,919	\$154,919	\$154,919	\$140,763	\$179,453	\$1,086,629	\$1,125,319	(\$38,690)	-3.4%
			\$112,198	\$112,198					\$224,396	\$224,396	-	0.0%
-							(\$5,913)	-	\$21,102	\$1,997	\$19,105	956.7%
\$68,159	\$67,477	\$68,159	\$68,841	\$68,159	\$68,159	\$68,159	\$115,914	\$68,159	\$610,066	\$562,311	\$47,755	8.5%
\$223,078	\$67,477	\$223,078	\$490,877	\$335,276	\$223,078	\$223,078	\$250,764	\$247,612	\$1,942,193	\$1,914,023	\$28,170	1.5%
\$20,989					-	\$20,989	\$50,786	-	\$71,775	\$41,978	\$29,797	71.0%
					-	\$5,272			-	\$5,272	(\$5,272)	-100.0%
\$20,989					-	\$26,261	\$50,786	-	\$71,775	\$47,250	\$24,525	51.9%
-									\$126	-	\$126	0.0%
	-	\$5,092	\$23,595	-					\$23,595	\$5,092	\$18,503	363.4%
			-	\$17,641	\$20,764	-			\$20,764	\$17,641	\$3,124	17.7%
	\$1,079	-	-	\$19,540					\$1,084	\$19,540	(\$18,456)	-94.5%
	\$135,354	\$135,354							\$135,354	\$135,354	-	0.0%
			\$40,350	\$40,350					\$40,350	\$40,350	-	0.0%
			(\$12,780)	-	\$1,826	-			(\$8,957)	-	(\$8,957)	0.0%
-	\$136,433	\$140,446	\$51,165	\$77,531	\$22,591	-			\$212,317	\$217,977	(\$5,660)	-2.6%
-	\$2,594	-	\$50	-	\$8,137	-	\$514	-	\$61,553	\$27,700	\$33,853	122.2%
-	\$5,761	-	\$2,613	-	\$11,700	-	\$7,758	-	\$37,430	-	\$37,430	0.0%
	\$387	-			\$2	-			\$3,873	-	\$3,873	0.0%
\$2,775	-	\$9,000	-	\$9,000	-	\$9,000	-	\$9,000	-	\$56,775	(\$56,775)	-100.0%
									\$264	-	\$264	0.0%
\$2,775	\$8,742	\$9,000	\$2,663	\$9,000	\$19,838	\$9,000	\$8,272	\$9,000	\$103,120	\$84,475	\$18,645	22.1%
\$246,842	\$212,652	\$372,524	\$544,705	\$421,807	\$265,507	\$258,339	\$309,822	\$256,612	\$2,329,405	\$2,263,725	\$65,680	2.9%
\$94,299	\$94,299	\$94,299	\$94,299	\$93,788	\$90,381	\$93,788	\$90,381	\$89,353	\$837,543	\$839,412	\$1,868	0.2%
									\$1,680	-	(\$1,680)	0.0%
\$3,780	\$2,640	\$2,340	\$3,314	\$3,580	\$4,020	\$3,980	\$5,391	\$3,980	\$21,544	\$20,060	(\$1,484)	-7.4%
									\$1,650	\$1,650	-	0.0%
\$12,002	\$12,002	\$12,002	\$12,002	\$13,265	\$12,002	\$13,265	\$12,002	\$13,265	\$107,968	\$111,757	\$3,789	3.4%
-	\$417	-	\$417	-	\$417				\$3,333	-	(\$3,333)	0.0%
\$110,081	\$109,357	\$108,641	\$110,031	\$110,633	\$106,819	\$111,033	\$107,774	\$106,598	\$973,719	\$972,879	(\$840)	-0.1%

¢ ( 000	\$7.001	¢F 00/	¢7 057	¢7.004	#0.044	¢7 004	¢ 4 007	A7 004	¢=0.004	¢=0.004	(#4.400)	1.00/
\$6,900	\$7,081	\$5,226	\$7,857	\$7,281	\$8,244	\$7,281	\$4,987	\$7,281	\$59,384	\$58,284	(\$1,100)	-1.9%
\$6,237	\$5,975	\$4,203	\$8,564	\$8,286	\$7,495	\$8,286	\$5,267	\$6,144	\$55,408	\$55,028	(\$381)	-0.7%
\$8,359	\$7,716	\$4,758	\$8,942	\$8,890	\$7,300	\$8,890	\$5,976	\$5,210	\$68,666	\$66,482	(\$2,185)	-3.3%
\$4,623	\$4,936	\$3,394	\$4,467	\$2,330	\$4,459	\$2,330	\$4,201	\$2,330	\$38,480	\$29,801	(\$8,679)	-29.1%
\$26,119	\$25,707	\$17,581	\$29,829	\$26,786	\$27,498	\$26,786	\$20,430	\$20,964	\$221,938	\$209,594	(\$12,344)	-5.9%
\$14,165	\$14,192	\$14,107	\$14,107	\$12,888	\$12,700	\$12,888	\$13,654	\$12,888	\$123,500	\$121,617	(\$1,882)	-1.5%
\$5,280	\$4,992	\$3,886	\$5,492	\$5,815	\$5,070	\$5,815	\$4,445	\$5,815	\$43,832	\$45,164	\$1,332	2.9%
\$2,396	\$2,226	\$1,746	\$2,500	\$2,636	\$2,338	\$2,636	\$1,987	\$2,636	\$19,752	\$20,355	\$603	3.0%
\$1,927	\$1,890	\$1,769	\$1,959	\$1,954	\$1,881	\$1,954	\$1,792	\$1,954	\$16,743	\$16,853	\$110	0.6%
\$13,570	\$12,438	(\$4,392)	\$13,273	\$17,911	\$36,698	\$17,911	(\$948)	\$17,911	\$139,345	\$127,225	(\$12,120)	-9.5%
\$3,480	\$65	\$61	\$3,833	\$785	\$47	\$785	\$1,281	\$785	\$8,958	\$6,147	(\$2,811)	-45.7%
\$1,969	(\$2,246)	\$1,969	\$3,938	\$1,969	-	\$1,969	\$1,969	\$1,969	\$16,085	\$20,302	\$4,217	20.8%
\$42,787	\$33,557	\$19,146	\$45,101	\$43,958	\$58,735	\$43,958	\$24,180	\$43,958	\$368,215	\$357,663	(\$10,552)	-3.0%
\$178,987	\$168,622	\$145,368	\$184,961	\$181,377	\$193,052	\$181,777	\$152,383	\$171,519	\$1,563,871	\$1,540,136	(\$23,736)	-1.5%
\$235	\$375	\$375			\$475	\$1,245	(\$7)	\$1,245	\$9,745	\$11,766	\$2,021	17.2%
					-	\$119	\$35	\$119	\$190	\$393	\$203	51.6%
\$935	\$605	\$605	\$1,805	\$1,805	\$580	\$1,122	\$1,523	\$1,122	\$9,492	\$9,633	\$141	1.5%
\$447	(\$847)	-	\$5,466	\$5,466	\$1,058	\$1,213	\$995	\$1,213	\$26,141	\$27,362	\$1,221	4.5%
\$483	\$140	\$140	\$1,264	\$1,264	\$1,483	\$201	\$176	\$201	\$4,656	\$3,398	(\$1,258)	-37.0%
	\$110	\$110			\$75	-	\$50	-	\$235	\$110	(\$125)	-113.6%
	(\$316)	(\$316)							\$280	\$280	\$0	0.1%
\$2,100	\$66	\$914	\$8,535	\$8,535	\$3,671	\$3,899	\$2,771	\$3,899	\$50,739	\$52,943	\$2,204	4.2%
					\$376	-	\$271	-	\$647	-	(\$647)	0.0%
\$634	(\$334)	-	\$100	\$100					\$19,583	\$19,916	\$333	1.7%
\$3,040							\$146	-	\$3,956	\$3,810	(\$146)	-3.8%
\$14,174			\$3,724	-					\$32,233	\$28,508	(\$3,725)	-13.1%
	\$420	\$420	-	\$475	-	\$475	\$420	\$475	\$5,066	\$6,071	\$1,005	16.5%
\$7,689	(\$1,192)	\$6,589	\$7,965	\$6,589	\$3,992	\$6,589	\$5,214	\$6,589	\$64,856	\$75,233	\$10,377	13.8%
							-	-	-	-	-	0.0%
\$44,982	\$44,960	\$44,982	\$44,960	\$44,982	\$89,920	\$44,982	\$44,960	\$44,982	\$411,387	\$409,292	(\$2,095)	-0.5%
					(\$142)	\$1,426	\$693	\$1,426	\$1,919	\$4,221	\$2,302	54.5%
									-	-	-	0.0%
\$1,301	\$1,438	\$1,438	\$2,281	\$2,281	\$1,644	\$1,528	\$2,253	\$1,528	\$12,160	\$11,317	(\$843)	-7.4%
\$5,600	\$5,064	\$5,064	\$5,321	\$5,321	\$876	\$1,066	\$298	\$1,066	\$33,040	\$34,001	\$960	2.8%
\$736	\$915	\$915	\$1,772	\$1,772	\$774	\$751	\$808	\$751	\$8,428	\$8,348	(\$80)	-1.0%
			\$27,667	\$3,732	-	\$3,732	\$8,450	\$3,732	\$38,723	\$13,803	(\$24,920)	-180.5%
\$3,000			\$5,625	\$9,000					\$8,625	\$12,000	\$3,375	28.1%
					\$3,225	-			\$3,225	-	(\$3,225)	0.0%
\$6,600	\$1,035	\$1,035	\$3,377	\$3,377	\$890	\$6,863	\$4,698	\$6,863	\$17,770	\$25,910	\$8,140	31.4%
					\$77	-	\$75	-	\$1,206	\$1,054	(\$152)	-14.4%
	\$362	-					\$1,193	-	\$1,674	\$120	(\$1,554)	-1,295.3%
\$5,498	\$5,500	\$5,498 3 • 43 • 54 PM	\$5,500	\$5,498	\$9,000	\$3,498	-	\$5,498	\$53,000	\$47,482	(\$5,518)	-11.6%

\$309			\$148	\$148	\$136	\$161	\$124	\$161	\$757	\$818	\$61	7.5%
\$2,231	-	\$2,231	\$5,584	-	\$2,231	\$5,584	\$2,499	\$1,887	\$18,292	\$17,680	(\$612)	-3.5%
\$1,106	\$741	\$741	\$2,166	\$2,166	-	\$865	\$413	\$865	\$9,090	\$10,406	\$1,316	12.6%
-			\$8	-					\$269	\$261	(\$8)	-3.2%
					\$9,089	\$9,089			\$32,463	\$32,464	\$1	0.0%
\$521	\$957	\$957	\$1,741	\$1,741	\$1,501	\$1,028	\$673	\$1,028	\$8,032	\$7,915	(\$117)	-1.5%
\$97,421	\$59,865	\$69,870	\$117,940	\$87,182	\$123,588	\$87,637	\$73,186	\$76,851	\$786,403	\$770,630	(\$15,773)	-2.0%
			\$94,700	\$94,700					\$189,399	\$189,400	\$1	0.0%
			\$94,700	\$94,700					\$189,399	\$189,400	\$1	0.0%
\$99,521	\$59,931	\$70,784	\$221,175	\$190,417	\$127,259	\$91,536	\$75,958	\$80,750	\$1,026,541	\$1,012,973	(\$13,568)	-1.3%
\$278,508	\$228,553	\$216,152	\$406,136	\$371,794	\$320,311	\$273,313	\$228,341	\$252,269	\$2,590,412	\$2,553,109	(\$37,304)	-1.5%
(\$31,666)	(\$15,901)	\$156,372	\$138,569	\$50,013	(\$54,804)	(\$14,974)	\$81,481	\$4,343	(\$261,008)	(\$289,384)	\$28,376	9.8%

	2017-2018	
Total Budget	Remaining Budget	% Remaining
\$1,663,678	\$436,286	26.22%
\$430,866	\$96,155	22.32%
\$1,997	(\$13,192)	0.00%
\$832,879	\$222,813	26.75%
\$2,929,420	\$742,062	25.33%
\$85,338	-	0.00%
\$10,544	\$8,477	80.40%
\$95,882	\$8,477	8.84%
-	(\$126)	0.00%
\$5,092	(\$18,503)	0.00%
\$70,562	\$49,798	70.57%
\$58,621	\$57,537	98.15%
\$314,964	\$179,610	57.03%
\$52,847	\$12,497	23.65%
-	\$8,957	
\$502,086	\$289,769	57.71%
\$27,700	(\$33,853)	0.00%
-	(\$37,430)	0.00%
-	(\$3,873)	0.00%
\$75,000	\$75,000	100.00%
-	(\$264)	0.00%
\$102,700	(\$420)	0.00%
\$3,630,088	\$1,039,888	28.65%
\$1,107,469	\$269,926	24.37%
-	(\$1,680)	0.00%
\$32,000	\$10,456	32.67%
\$1,650	-	0.00%
\$151,554	\$43,586	28.76%
-	(\$3,333)	0.00%
\$1,292,673	\$318,954	24.67%

\$80,126	\$20,742	25.89%
\$73,460	\$18,052	24.57%
\$93,150	\$24,484	26.28%
\$34,460	(\$4,020)	0.00%
\$281,196	\$59,258	21.07%
\$160,282	\$36,782	22.95%
\$62,609	\$18,777	29.99%
\$28,265	\$8,513	30.12%
\$22,716	\$5,973	26.29%
\$180,957	\$25,282	13.97%
\$8,500	(\$458)	0.00%
\$25,300	\$9,215	36.42%
\$488,629	\$104,084	21.30%
\$2,062,498	\$482,297	23.38%
\$15,500	\$5,755	37.13%
\$750	\$560	74.61%
\$13,000	\$3,508	26.98%
\$31,000	\$4,859	15.67%
\$4,000	(\$656)	0.00%
\$2,000	\$1,765	88.25%
\$386	\$106	27.51%
\$66,636	\$15,897	23.86%
-	(\$647)	0.00%
\$21,000	\$1,417	6.75%
\$5,000	\$1,044	20.88%
\$29,236	(\$2,997)	0.00%
\$7,500	\$2,434	32.45%
\$95,000	\$30,144	31.73%
-	-	
\$544,018	\$132,631	24.38%
\$8,500	\$6,581	77.42%
\$200	\$200	100.00%
\$15,900	\$3,740	23.52%
\$37,200	\$4,160	11.18%
\$10,600	\$2,172	20.49%
\$25,000	(\$13,723)	0.00%
\$12,000	\$3,375	28.13%
\$150	(\$3,075)	0.00%
\$46,500	\$28,730	61.78%
\$1,500	\$294	19.59%
\$120	(\$1,554)	0.00%
\$64,000	\$5,500	8.59%

\$1,300	\$543	41.77%
\$29,274	\$10,982	37.51%
\$13,000	\$3,910	30.08%
\$1,200	\$931	77.56%
\$32,464	\$1	0.00%
\$11,000	\$2,968	26.98%
\$1,011,662	\$219,759	21.72%
\$378,798	\$189,399	50.00%
\$378,798	\$189,399	50.00%
\$1,457,096	\$425,055	29.17%
\$3,519,594	\$907,352	25.78%
\$110,494	\$132,536	