Blue Oak Charter School 450 W. East Avenue, Chico, CA 95926 FINANCE COMMITTEE REGULAR MEETING

Join Zoom Meeting

https://zoom.us/i/98347919501?pwd=ZXRYRHUvbG5WMVRCbUg5bzZ2cVlwdz09

Meeting ID: 983 4791 9501 Passcode: PUvR9p

Tuesday, April 13, 2021 - 4:15 pm

Vision: To be a model for successful education of the whole child.

Mission: To nurture and deepen each child's academic and creative capacities using methods inspired by Waldorf education in a public school setting.

Notice: Any person with a disability may request the agenda be made available in an appropriate alternative format. A request for a disability-related modification or accommodation may be made by a person with a disability who requires a modification or accommodation in order to participate in the public meeting at, 450 W. East Ave., Chico, CA or by calling (530) 879-7483 between the hours of 8:00 a.m. and 4:00 p.m. Monday through Friday (at least 48 hours before the meeting). All efforts will be made for reasonable accommodations.

All times noted on the agenda are approximate and listed solely for convenience. The Board may hear items earlier or later than is noted and may move the order of agenda items.

Update: In Compliance with the Governor of California's "Safer-at-Home Order" due to COVID-19, the Blue Oak Charter Council will be conducting meetings virtually until further notice. This means there will be no specific physical meeting place; the meeting will be held remotely. Public participation continues to be welcomed and encouraged to those who join via Zoom and raise their hand. The chat bar will not be available to the public during the Zoom meetings to support the sanctity of the meeting.

Blue Oak Charter Council (BOCC) may tape, film, stream, or broadcast any open BOCC Meeting. The BOCC president may announce that a recording or broadcasting is being made at the direction of BOCC members and that the recording or broadcast may capture images and sounds of those attending the meeting. Any BOCC recording may be erased or destroyed 30 days after the meeting.

AGENDA

OPEN SESSION - 4:15 PM

1. OPENING 15 Minutes

- 1.1. Call Meeting to Order
- 1.2. Roll Call of Committee Members and Establish Quorum
- 1.3. Invocation School Verse Read

"This is our school, May peace dwell here, May the rooms be full of contentment. May love abide here, Love of one another, Love of our school, Love of life itself. Let us remember that as many hands build a house, So many hearts make a school."

1.4. Audience to Address the Committee

This is the opportunity for members of the community to address the committee concerning items not on the agenda. Persons addressing the Committee will be allowed a maximum of three (3) minutes for their presentation. Persons may not yield their time to another speaker (Gov. Code § 54954.3)

- 1.5. Agenda Modifications
- 1.6. Approve Minutes from March 9th, 2021.

2. **FINANCIAL REPORTS - 15 minutes**

- 2.1. Charter Impact Monthly Report
 - Jim Weber, Charter Impact 2.1.1. Attendance and Enrollment
 - Cash Flow 2.1.2.
 - 2.1.3. **Balance Sheet Detail**
 - 2.1.4. Warrants/Aged Payable
 - 2.1.5. Point of Sale Transactions/Check Register
 - Actual to Budget Summary (part of the Financial Forecast in the Charter 2.1.6. Impact Report)
- 2.2. **E-Rate Filings Summary**

3. **BUSINESS - 25 minutes**

Susan Domenighini

- 3.1. **Review Donations**
- 3.2. MOU from BCOE
- 3.3. Paid Advertising & Social Media Proposal from MC2 Design
- 3.4. Salary Schedules
- Executive Director's Report 3.5.
- 4. NEXT MEETING - Tuesday, May 11th 2021 at 4:15PM
- 5. **ADJOURNMENT**

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Tuesday, March 9th, 2020 - 4:15 pm

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AGENDA

OPEN SESSION - 4:15 PM

1. OPENING

1.1. Call Meeting to Order

> Chelsea Parker called the meeting to order at 4:17PM.

1.2. Roll Call of Committee Members and Establish Quorum

- ➤ Present: Susan Domenighini, Franki Boisseree, Chairun Combs, Maggie Buckley, Chelsea Parker, and Nick Meier
- ➤ Absent: None

1.3. Invocation - School Verse Read

"This is our school, May peace dwell here, May the rooms be full of contentment. May love abide here, Love of one another, Love of our school, Love of life itself. Let us remember that as many hands build a house, So many hearts make a school."

> Chelsea Parker read the school verse.

1.4. Audience to Address the Committee

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> No audience to address the committee.

1.5. Agenda Modifications

➤ No agenda modifications were made.

1.6. Approve Minutes from February 9th, 2021.

- > Franki Boisseree made a motion to approve the minutes from February 9th, 2021. Chairun Combs seconded the motion.
- > No further discussion.
- ➤ Vote.

| Name | Yes | No | Abstain | Absent |
|-------------------|-----|----|---------|--------|
| Susan Domenighini | X | | | |
| Chelsea Parker | X | | | |
| Franki Boisseree | X | | | |
| Chairun Combs | X | | | |
| Nick Meier | X | | | |
| Maggie Buckley | X | | | |

➤ Vote passes.

2. FINANCIAL REPORTS

2.1. Charter Impact Monthly Report Impact

Jim Weber, Charter

- 2.1.1. Attendance and Enrollment
- 2.1.2. **Cash Flow**
- 2.1.3. Balance Sheet Detail
- 2.1.4. Warrants/Aged Payable
- 2.1.5. Point of Sale Transactions/Check Register
- 2.1.6. Actual to Budget Summary (part of the Financial Forecast in the Charter Impact Report)
 - > Jim Weber from CharterImpact reported on the Blue Oak February financials via PowerPoint presentation. In the current model, if you exclude timing-related funding, Blue Oak is over budget which is good news. There are a lot of new funding sources being circulated for reopening and expanded learning for the next school year. There were no updates on enrollment or ADA. The deferrals are looking favorable this year; Blue Oak will continue to watch the timing of the deferrals but, at this point, there should be no need for borrowing if things continue at this rate.
 - ➤ Chairun Combs made a motion to approve items 2.1.1 through 2.1.6. Franki Boisseree seconded the motion.
 - > No further discussion.
 - ➤ Vote.

| Name | Yes | No | Abstain | Absent |
|-------------------|-----|----|---------|--------|
| Susan Domenighini | X | | | |

| Chelsea Parker | X | | |
|------------------|---|--|--|
| Franki Boisseree | X | | |
| Chairun Combs | X | | |
| Nick Meier | X | | |
| Maggie Buckley | X | | |

➤ Vote passes.

2.2. 2nd Interim Report

- The 2nd Interim Report is simply the January Financial Update formally presented for the State to confirm the status of the school for this year. This information was previously reviewed at last month's meeting. This report needs to be approved by the BOCC in order to be sent to the authorizer. Jim does not think Blue Oak should expect any pushback from the authorizer.
- ➤ Franki Boisseree made a motion to recommend the BOCC approve the 2nd Interim Report. Susan Domenighini seconded the motion.
- > No further discussion.
- ➤ Vote.

| Name | Yes | No | Abstain | Absent |
|-------------------|-----|----|---------|--------|
| Susan Domenighini | X | | | |
| Chelsea Parker | X | | | |
| Franki Boisseree | X | | | |
| Chairun Combs | X | | | |
| Nick Meier | X | | | |
| Maggie Buckley | X | | | |

➤ Vote passes.

3. BUSINESS

3.1. Payscales

Susan Domenighini

- This is the agenda item that was put on hold last month. This agenda includes Classified, Certified, and Administrative pay schedules. These documents are simply to reflect the increase in minimum wage by 2022 for the Classified and Certified pay schedules. Additionally, an Administrative pay schedule was created, which Blue Oak has not had before, in order to be more transparent.
- Administrative Pay Scale This document was created to allow for adjustments in how many days each position can work and reflects the current number of days assigned to each position. If Blue Oak were to hire another Education Director in the future, that position would be added at the same level of the Assistant Director. Administrative schedules are receiving a 1.8% annual increase.
- ➤ <u>Certified Pay Scale</u> There are two options presented; one with a 5% annual increase and another with a 2% annual increase. BOFC members were curious

- to know if the salaries near the end of the schedule are sustainable for our school. Our current structure is 5% annual increase at the moment, so Option A was presented for a comparison. However, after increasing the overall amount of each step, a 5% annual increase would put Certified employees at a higher pay rate than Administrators near the end of the schedule. Additionally, since Blue Oak is increasing the whole schedule overall in adjustment to minimum wage increases, reducing the annual increase to 2% still covers cost of the living.
- Year 1 and 2 are the same because they are still considered "At Will" during those two years and their additional salary goes towards training; this model mirrors the district. Chairun asked if we could maybe see an Option with a 3% annual increase. Nick was curious if there can be a specific increase for the first 10 years and then a different increase after that. Nick's idea was to have a 5% increase for the first 10 years and then a 3% increase after that. Susan will work to make additional options to discuss further at the next BOFC meeting.
- Classified Pay Scale Similar to the last two minimum wage increases, Blue Oak will start this increase in January when the requirements start. The first column, first row will start at minimum wage and then the increase is distributed evenly throughout the rest of the schedule. Additionally, for informational purposes at the next BOFC meeting, Susan will review what percent annual increase for longevity of Classified employees.
- A decision of this agenda item does not have to be made today. Chelsea would like to see what the budget impact would be for each of these schedule options before making a decision. Franki would like to hear more about the information that will be shared in the Closed Session before making a decision.
- > No action was taken.

3.2. Executive Director's Report

- Kindergarten Susan is still looking at an extended day program to allow Kindergarteners to stay until all grades are picked up during an average school year. In order to do this, Blue Oak is looking at creating an afterschool model with trained aides. This would allow an option for families who want to have their student go to a full day Kindergarten but also caters to families who still like the half day program. Depending on how many children we have in the program, the cost is looking to be about \$40-50,000 to cover a program such as this. This program should not come at a cost to parents, but if the school did charge for this option, it would be minimal. Blue Oak wants to offer this option because it is what our competitors are offering and what many of our families need. BOFC members were asked to think about ways, over the next few months, for how to fit this into the budget so we can move forward with this plan next year.
- ➤ <u>Marketing</u> Now that we have established our message with MC2, Blue Oak is looking at creating a marketing strategy for where and how to place ads most effectively. The school may be asking the BOFC for another contract in the future in order to continue this important work.
- ➤ <u>Programs</u> Additionally, Susan will be bringing forward some requests for stipend positions for potential work over the summer such as a summer school program and/or other summer work for teachers and staff.

4. CLOSED SESSION

4.1. Real Estate Update
Conference with Real Property Negotiations (§ 54956.8)

- > BOFC Members and the Blue Oak Assistant Director, Rachel Ceja, moved into Closed Session for a real estate update from Susan. No action was taken.
- 5. NEXT MEETING Tuesday, April 13th, 2021 at 4:15PM
- 6. ADJOURNMENT

> Chelsea Parker adjourned the meeting at 5:35PM.

| | Minute | es Taken By: Alexandra Archer |
|--------------|--------|-------------------------------|
| Approved by: | | Date: |
| | | |



Monthly Financial Presentation – March 2021

March Highlights



Highlights

- Forecast surplus +\$628K, includes PPP forgiveness, recommended to reserve surplus for future shortfalls.
- Revenue forecast exceeds budget, +\$474K. Excluding CARES Act and PPP timing +\$29K.
- Expenses forecast below budget \$56K.
- Cash ended month \$478K.
- New and proposed funding not included in 20/21 forecast:
- ESSER II \$251K awarded late 20/21 and 21/22
- Potential reopening \$88K and expanded learning \$188K
- ESSER III \$550K+ awarded 21/22 (additional terms for use of funding)

Compliance and Reporting

- Expanded Learning Opportunities Grant plan approval by June 1st
- Quarterly compliance reporting will be completed in April.
- Form 990 annual information return (6/30/20) is due by May 15th

Enrollment and Revenues

- 2020/21 funding is based on 2019/20 P-2 ADA (293.37), no ADA will be reported for 2020/21.
- 2020/21 CALPADS data maintained rolling UPP at 58%.



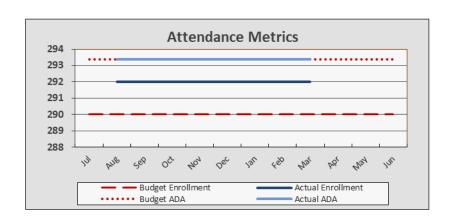
rics

Attendance Data and Metrics

Enrollment and Per Pupil Data

| Enrollment & Per Pupil Data | | | | | | |
|---------------------------------------|--------|----------|----------|--|--|--|
| <u> Actual Forecast</u> <u>Budget</u> | | | | | | |
| Average Enrollment | 292 | 292 | 290 | | | |
| ADA | 293 | 293 | 293 | | | |
| Attendance Rate | 100.5% | 100.5% | 101.2% | | | |
| Unduplicated % | | 58.1% | 58.0% | | | |
| Revenue per ADA | | \$14,187 | \$12,570 | | | |
| Expenses per ADA | | \$12,046 | \$12,237 | | | |

Attendance Metrics



2020/21 funding is based on 2019/20 P-2 ADA (293.37), no ADA will be reported for 2020/21.



Revenue



- March Updates
 - Forecast PPP loan forgiveness \$529,920.
 - Learning Loss Mitigation and ESSER Funds:
 - \$153K use by Dec 2020 (completed)
 - \$23K use by June 2021
 - \$80K removed from forecast until 2021/22 to maintain/expand current services.

Revenue

State Aid-Rev Limit Federal Revenue Other State Revenue Other Local Revenue

Total Revenue

| Year-to-Date | | | | | | | |
|-----------------|----|-----------|----|-----------|--|--|--|
| Actual | | Budget | Fa | Fav/(Unf) | | | |
| | | | | | | | |
| \$ 1,645,407 | \$ | 1,670,256 | \$ | (24,849) | | | |
| 241,009 | | 271,215 | | (30,206) | | | |
| 237,196 | | 198,672 | | 38,525 | | | |
| 127,789 | | 145,858 | | (18,069) | | | |
| \$ 2,251,402 | \$ | 2,286,000 | \$ | (34,599) | | | |

| Annual/Full Year | | | | | | | |
|------------------|-----------|--------|-----------|-----------|---------|--|--|
| Forecast | | Budget | | Fav/(Unf) | | | |
| | | | | | | | |
| \$ | 2,679,097 | \$ | 2,678,690 | \$ | 407 | | |
| | 817,792 | | 372,705 | | 445,087 | | |
| | 441,115 | | 414,765 | | 26,350 | | |
| | 224,143 | _ | 221,543 | | 2,600 | | |
| \$ | 4,162,146 | \$ | 3,687,703 | \$ | 474,443 | | |





Expenses

March Updates

- Expense update Current trend favorable to budget +\$56K, reduced from prior month. Trend may continue to revert with program expansion.
- 2021/22 planning Including improved LCFF funding and \$80K federal funds, future budget balances at enrollment 308+.

Expenses

Certificated Salaries
Classified Salaries
Benefits
Books and Supplies
Subagreement Services
Operations
Facilities
Professional Services
Depreciation
Interest

Total Expenses

| Year-to-Date | | | | | | |
|-----------------|----|-----------|----|----------|--|--|
| Actual | | Budget | Fa | av/(Unf) | | |
| | | | | | | |
| \$ 1,147,444 | \$ | 1,247,505 | \$ | 100,061 | | |
| 250,679 | | 293,368 | | 42,690 | | |
| 374,772 | | 405,728 | | 30,957 | | |
| 196,587 | | 183,875 | | (12,712) | | |
| 99,792 | | 94,269 | | (5,523) | | |
| 104,163 | | 100,698 | | (3,465) | | |
| 452,220 | | 458,553 | | 6,333 | | |
| 157,963 | | 125,911 | | (32,052) | | |
| 14,570 | | 14,570 | | 0 | | |
| 3,999 | | | | (3,999) | | |
| \$ 2,802,187 | \$ | 2,924,477 | \$ | 122,290 | | |

| Annual/Full Year | | | | | | |
|------------------|-----------|-----------|----|----------|--|--|
| Forecast | | Budget | Fa | v/(Unf) | | |
| | - | | • | | | |
| \$ 1,333,936 | \$ | 1,428,037 | \$ | 94,100 | | |
| 357,208 | | 399,225 | | 42,017 | | |
| 473,157 | | 499,280 | | 26,123 | | |
| 222,988 | | 198,500 | | (24,488) | | |
| 133,998 | | 129,620 | | (4,378) | | |
| 149,557 | | 134,421 | | (15,135) | | |
| 609,804 | | 611,404 | | 1,599 | | |
| 233,810 | | 169,988 | | (63,822) | | |
| 19,426 | | 19,426 | | 0 | | |
| | _ | | | _ | | |
| \$ 3,533,885 | <u>\$</u> | 3,589,901 | \$ | 56,016 | | |



Surplus / (Deficit) & Fund Balance

- Current forecast surplus +\$628K.
- Additional \$80K surplus excluded (LLMF and ESSER) eligible for use during 2021/22.
- Fund balance forecast \$1.16 million, 33%, 120 days expenses.
- Deferred funding reduces fund balance available as cash reserves.

Total Surplus(Deficit)
Beginning Fund Balance
Ending Fund Balance
As a % of Annual Expenses

| Year-to-Date | | | | | | |
|--------------|-----------|--------|-----------|----|---------|--|
| Actual | | Budget | | Fa | v/(Unf) | |
| \$ | (550,786) | \$ | (638,477) | \$ | 87,691 | |
| | 531,327 | | 531,327 | | | |
| <u>\$</u> | (19,458) | \$ | (107,150) | | | |
| | -0.6% | | -3.0% | | | |

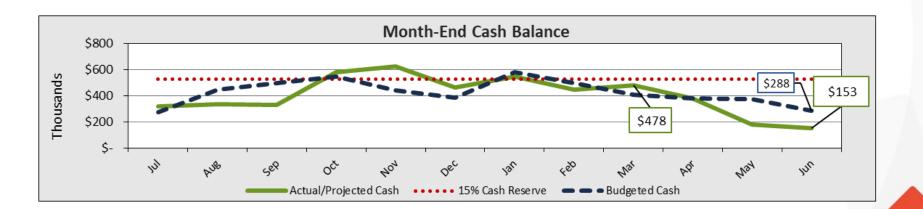
| | Annual/Full Year | | | | | | |
|----------|------------------|--------|---------|----|----------|--|--|
| Forecast | | Budget | | Fa | av/(Unf) | | |
| | | | | | | | |
| \$ | 628,261 | \$ | 97,802 | \$ | 530,460 | | |
| | 531,327 | | 531,327 | | | | |
| \$ | 1,159,588 | \$ | 629,129 | | | | |
| | 32.8% | | 17.5% | | | | |



Cash Balance



- Current cash is \$478K.
- State payment deferrals and ongoing economic uncertainty influence 2020/21 planning.
- Advance cash planning forecast to avoid short-term borrowing during June-Aug 2021.
- Management and Charter Impact are monitoring activities to ensure adequate cash availability.





Compliance Deadlines (next 60 days)



| Area | Due Date | Description | Completed By | Board Must Approve | Signature Required | Additional Information |
|---------|----------|--|-------------------------------------|-----------------------|-----------------------|---|
| FINANCE | Apr-01 | File a Form 700 - Statement of Economic Interests (SEI): The requirement is part of the Political Reform Act enacted in 1974, which was passed by California voters to promote integrity in state and local government by helping agency decision makers avoid conflicts between their personal interests and official duties. Depending on your local authorizer's conflict of interest policies, certain charter school officers and employees may be required to file Statements of Economic Interest with a filing officer by the April 1 deadline. | BOCS with Charter Impact support | Yes | Yes | https://www.fppc.ca.gov/Form700.html |
| FINANCE | Apr-05 | Learning Loss Mitigation Funding Reporting - Cycle 4 - An LEA's allocation for LLMF is comprised of funding from three different sources: Coronavirus Relief (CR) Funds, General Fund (GF), and the Governor's Emergency Education Relief I (GEER I) Fund. LEAs will need to report on the use of funds for each funding source. *©R Funds, Resource Code 3220: Reporting Period December 31, 2020 – March 31, 2021 *©EER I Fund, Resource Code 3215: Reporting Period January 1, 2021 – March 31, 2021 *©GF, Resource Code 7420: Reporting Period January 1, 2021 – March 31, 2021 For this reporting cycle, LEAs can make corrections to previous reporting cycles (expenditures from March 1 – December 30, 2020) by making negative adjustments in their Cycle 4 reporting. The expenditures reported in Cycle 4 should reflect funds spent from December 31 – March 31, 2021, and any adjustments from Cycles 1, 2, and 3. | Charter Impact | No | No | https://www3.cde.ca.gov/caresactreporting/ |
| FINANCE | Apr-21 | Federal Expenditure Report #2 (Special Education) - Interim financial reporting for actuals through March 31 are due to El Dorado Charter SELPA. | Charter Impact | No | No | http://charterselpa.org/fiscal/ |
| FINANCE | Apr-30 | Federal Cash Management - Period 4 - The Title I, Part A; Title I, Part D, Subpart 2; Title II, Part A; Title III LEP; Title III Immigrant; and Title IV programs under the Elementary and Secondary Education Act of 1965 (ESEA), as amended by theESSA, will utilize the Federal Cash Management program. Charter schools that are awarded a grant under any of these programs must submit the CMDC report for a particular quarter in order to receive an apportionment for that quarter; CDE will apportion funds to LEAs whose cash balance is below a certain threshold. | Charter Impact | No | No | https://www.cde.ca.gov/fg/aa/cm/ |
| FINANCE | May-14 | SB 740 Charter School Facility Grant Program applications (Continuing Schools) - The 2021-22 Online Application will be made available April 12, 2021 and will close May 14, 2021 at 5:00 P.M. Late applications will NOT be accepted. The SB740 Program is intended to provide grants to charter schools to assist with facilities' rent and lease costs associated with the school. Each year applicants must submit a new Application and the Authority will determine eligibility on an annual basis. Charter schools must also meet the FRPM Eligibility requirements each year. | Charter Impact | No | Yes | http://www.treasurer.ca.gov/csfa/csfgp/index.asp_ |
| FINANCE | May-17 | Extended Due Date - Form 990 - The IRS Form 990 is the annual information return filed by most non-profit charter schools. The form should be reviewed and accepted by the Board prior to filing. | BOCS and CLA | Yes | No | http://www.publiccounsel.org/useful materials?id=0025 |
| FINANCE | May-28 | Submit Charter Schools Annual Information Survey - The Charter Schools Annual Information Survey has 5 sections: location and school contact information, authorizing agency, site, curriculum and governance information, facilities, retirement and services information, and funding. The funding selection impacts how your school receives revenue payments. All charter schools must be either directly or locally funded. For example: LCFF apportionment funds for a locally funded charter school flow through its local chartering authority whereas funds for a direct funded charter school may flow directly to the county treasurer and then to the charter school. However, the funding type decision may impact the amount of other state and federal funds that a charter school receives, outside the LCFF. This decision may be reconsidered on an annual basis. | Charter Impact | No | Yes | https://www.cde.ca.gov/sp/ch/csinfosvy.asp |



Appendices



As of March 31, 2021

- Cash Flow Monthly and Annual Forecast
- Statement of Financial Position (Balance Sheet)
- Statement of Cash Flows
- Detailed Month and YTD Budget vs. Actual
- Accounts Payable Aging
- Check Register



Financial Package March 31, 2021

Presented by:



Monthly Cash Flow/Forecast FY20-21

Revised 04/09/2021

| ADA = 293.37 | Jul-20 | A.v. 20 | Com 20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | May 21 | Any 21 | Nav. 21 | Jun-21 | Year-End | Annual | Revised | Favorable / |
|---|-------------|-----------------|---------|----------|---------------------|---------|---------------------|-----------------|---------------------|------------|------------|------------|--------------------|---------------------------|----------------------------|-------------------------|
| | Jui-20 | Aug-20 | Sep-20 | Oct-20 | NOV-2U | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Accruals | Forecast | Budget | (Unfav.) |
| Revenues | | | | | | | | | | | | | ľ | | ADA = | 293.37 |
| State Aid - Revenue Limit | | | | | | | | | | | | | | | | |
| 8011 LCFF State Aid | - | 69,481 | 69,481 | 125,066 | 128,236 | 121,896 | 125,066 | 125,066 | 64,141 | 31,409 | 30,243 | 29,850 | 482,790 | 1,402,723 | 1,699,234 | (296,510) |
| 8012 Education Protection Account | - | - | - | 138,207 | - | - | 138,207 | - | - | 152,576 | - | - | 123,837 | 552,827 | 243,834 | 308,992 |
| 8019 State Aid - Prior Year | - | - | - | 11,477 | - | - | - | - | (1,265) | (620) | (597) | (589) | (8,384) | 23 | - | 23 |
| 8096 In Lieu of Property Taxes | - | 44,825 | 89,650 | 59,767 | 59,767 | 59,767 | 59,767 | 59,767 | 97,038 | 48,369 | 48,369 | 48,369 | 48,069 | 723,524 | 735,622 | (12,098) |
| | - | 114,306 | 159,131 | 334,517 | 188,003 | 181,663 | 323,040 | 184,833 | 159,914 | 231,734 | 78,015 | 77,630 | 646,311 | 2,679,097 | 2,678,690 | 407 |
| Federal Revenue | | | | | | | | | | | | | | | | |
| 8181 Special Education - Entitlement | - | - | - | - | - | - | - | - | 19,938 | - | - | 4,984 | 14,953 | 39,875 | 39,875 | - |
| 8290 Title I, Part A - Basic Low Income | - | - | - | - | - | 18,794 | 32,957 | | - | 22,999 | - | - | - | 74,750 | 77,683 | (2,933) |
| 8291 Title II, Part A - Teacher Quality | - | - | - | - | - | 2,433 | - | 7,011 | - | - | 639 | - | - | 10,083 | 11,449 | (1,366) |
| 8296 Other Federal Revenue | - | - | - | 37,287 | 55,930 | 62,447 | - | 4,212 | - | - | - | 529,920 | 3,288 | 693,084 | 243,698 | 449,386 |
| Other State Barrers | - | | - | 37,287 | 55,930 | 83,674 | 32,957 | 11,223 | 19,938 | 22,999 | 639 | 534,904 | 18,241 | 817,792 | 372,705 | 445,087 |
| Other State Revenue | | | | | | | | | 177 102 | | | | 142 641 | 240 744 | 212 615 | 7 120 |
| 8545 School Facilities (SB740) | - | - | - | - | - | 4.046 | - | - | 177,103 | - | - | - | 142,641 | 319,744 | 312,615 | 7,129 |
| 8550 Mandated Cost | - | - | - | - | - | 4,946 | 16 441 | - | - | 14 505 | - | - | - 27.245 | 4,946 | 4,946 | (0) |
| 8560 State Lottery | - | | _ | _ | - | • | 16,441 2,217 | | - | 14,595 | - | - | 27,345 | 58,381 2,217 | 58,381 | - 2 217 |
| 8598 Prior Year Revenue 8599 Other State Revenue | - | - | • | _ | - | • | 2,217 | - | 36,490 | - | - | 22,823 | (2.496) | 55,827 | 38,823 | 2,217 17,004 |
| 8599 Other State Revenue | - | - | - | - | - | 4,946 | 18,658 | | 213,593 | 14,595 | - | 22,823 | (3,486) 166,500 | 441,115 | 414,765 | 26,350 |
| Other Local Revenue | | | - | <u> </u> | - | 4,940 | 10,030 | | 215,595 | 14,595 | <u> </u> | 22,023 | 100,500 | 441,115 | 414,765 | 20,330 |
| 8689 Other Fees and Contracts | | 1,500 | | 600 | | _ | 500 | | _ | _ | _ | _ | _ | 2,600 | _ | 2,600 |
| 8699 School Fundraising | 20 | 6,580 | 2,207 | 660 | 1,507 | 2,590 | 654 | 777 | 1,890 | 14,557 | 14,557 | | | 46,000 | 46,000 | 2,000 |
| 8792 Transfers of Apportionments | 7,818 | 15,791 | 15,799 | 9,324 | 15,799 | 15,799 | 15,799 | 7,425 | 4,750 | 3,874 | 3,824 | _ | 59,541 | 175,543 | 175,543 | _ |
| 6732 Hansters of Apportionments | 7,838 | 23,871 | 18,006 | 10,584 | 17,306 | 18,389 | 16,953 | 8,202 | 6,640 | 18,431 | 18,381 | - | 59,541 | 224,143 | 221,543 | 2,600 |
| | ., | | =0,000 | | | | | 5,252 | 0,0.10 | ==, :== | | | 23,212 | | | |
| Total Revenue | 7,838 | 138,177 | 177,137 | 382,388 | 261,238 | 288,672 | 391,607 | 204,258 | 400,085 | 287,760 | 97,035 | 635,357 | 890,593 | 4,162,146 | 3,687,703 | 474,443 |
| | | | | | | | | | | | | | | | | |
| Expenses | | | | | | | | | | | | | | | | |
| Certificated Salaries | | | | | | | | | | | | | | | | |
| 1100 Teachers' Salaries | 91,139 | 106,143 | 108,402 | 110,925 | 111,348 | 108,386 | 111,830 | 112,479 | 110,861 | 106,397 | 15,852 | - | - | 1,093,763 | 1,164,716 | 70,953 |
| 1170 Teachers' Substitute Hours | - | - | - | - | 600 | (240) | - | 480 | 1,080 | 3,192 | 3,192 | 1,596 | - | 9,900 | 34,941 | 25,042 |
| 1175 Teachers' Extra Duty/Stipends | 699 | 736 | 1,506 | 1,140 | 840 | 840 | 840 | 840 | 840 | 3,519 | - | - | - | 11,800 | 11,800 | - |
| 1200 Pupil Support Salaries | - | 583 | 7,574 | 6,457 | 5,243 | 2,442 | 3,603 | 6,789 | 5,329 | 4,070 | 4,070 | 2,035 | - | 48,194 | 40,700 | (7,494) |
| 1300 Administrators' Salaries | 14,086 | 14,294 | 14,190 | 14,190 | 14,190 | 14,190 | 14,190 | 14,190 | 14,190 | 14,190 | 14,190 | 14,190 | - | 170,279 | 175,879 | 5,600 |
| el . (C. 10.1 . | 105,924 | 121,755 | 131,672 | 132,712 | 132,222 | 125,618 | 130,463 | 134,778 | 132,299 | 131,368 | 37,304 | 17,821 | - | 1,333,936 | 1,428,037 | 94,100 |
| Classified Salaries | 220 | 224 | 44406 | 40.256 | 0.004 | 6.764 | 0.050 | 20 525 | 42.442 | 42.504 | 42.504 | 6 205 | | 442.422 | 425.007 | 40.775 |
| 2100 Instructional Salaries | 229 | 221 | 14,186 | 10,356 | 8,204 | 6,764 | 9,050 | 20,535 | 12,112 | 12,591 | 12,591 | 6,295 | - | 113,132 | 125,907 | 12,775 |
| 2400 Clerical and Office Staff Salaries | 6,264 | 11,854 | 8,861 | 12,544 | 10,990 | 7,430 | 8,530 | 13,413 | 10,222 | 12,669 | 12,669 | 12,669 | - | 128,113 | 147,445 | 19,331 |
| 2900 Other Classified Salaries | 2,518 | 1,516 | 13,576 | 11,105 | 10,349 | 8,084 | 8,713 | 12,870 | 10,186 | 12,349 | 12,349 | 12,349 | - | 115,963 | 125,873 | 9,910 |
| Benefits | 9,011 | 13,591 | 36,623 | 34,004 | 29,542 | 22,278 | 26,292 | 46,818 | 32,520 | 37,608 | 37,608 | 31,313 | - | 357,208 | 399,225 | 42,017 |
| 3101 STRS | 16,034 | 18,530 | 19,824 | 19,554 | 19,358 | 17,076 | 19,129 | 20,077 | 19,534 | 20,973 | 5,956 | 2,845 | | 198,890 | 230,628 | 31,738 |
| 3202 PERS | 4,155 | 3,393 | 9,480 | 9,214 | 9,069 | 6,453 | 7,381 | 12,311 | 9,061 | 8,754 | 8,754 | 7,289 | | 95,315 | 82,640 | (12,675) |
| 3301 OASDI | 848 | 735 | 2,872 | 2,721 | 2,496 | 1,809 | 2,103 | 3,581 | 2,593 | 2,622 | 2,622 | 2,183 | _ | 27,185 | 24,752 | (2,433) |
| 3311 Medicare | 1,544 | 1,831 | 2,377 | 2,312 | 2,238 | 2,047 | 2,121 | 2,514 | 2,277 | 2,492 | 1,105 | 725 | _ | 23,583 | 26,495 | 2,912 |
| 3401 Health and Welfare | 12,044 | 3,695 | 10,107 | 7,425 | 8,416 | 12,720 | 10,737 | 9,047 | 11,853 | 9,525 | 9,525 | 9,525 | _ | 114,619 | 114,300 | (319) |
| 3501 State Unemployment | 53 | 63 | 82 | 80 | (566) | 70 | 73 | (127) | 79 | 105 | 105 | 105 | _ | 122 | 2,193 | 2,071 |
| 3601 Workers' Compensation | 953 | 953 | 953 | 953 | 953 | 2,091 | 953 | 953 | 953 | 1,719 | 762 | 500 | _ | 12,697 | 18,273 | 5,575 |
| 3901 Other Benefits | 51 | 64 | 67 | 56 | 61 | 61 | 64 | 65 | 64 | 64 | 64 | 64 | _ | 745 | | (745) |
| 5501 Gine. Deneme | 35,683 | 29,263 | 45,762 | 42,315 | 42,025 | 42,327 | 42,562 | 48,420 | 46,414 | 46,255 | 28,894 | 23,236 | - | 473,157 | 499,280 | 26,123 |
| Books and Supplies | | | 10,1.02 | , | , | , | , | , | , | 10,200 | | | | | | |
| 4100 Textbooks and Core Materials | - | 3,490 | 4,674 | 12,540 | - | - | - | 15,417 | 2,818 | - | - | - | _ | 38,938 | 16,000 | (22,938) |
| 4200 Books and Reference Materials | _ | 4,198 | 1,002 | (4,707) | - | - | 34 | 677 | 32 | 255 | 255 | 255 | _ | 2,000 | 6,000 | 4,000 |
| 4302 School Supplies | _ | 14,883 | 2,535 | 2,679 | 2,976 | (80) | 936 | 233 | 419 | 3,806 | 3,806 | 3,806 | _ | 36,000 | 46,000 | 10,000 |
| 4305 Software | 129 | 129 | 9,954 | (768) | 774 | 3,133 | 786 | 1,566 | 7,301 | 781 | 781 | 781 | _ | 25,346 | - | (25,346) |
| 4310 Office Expense | | | | | | | | | | | | | | | | |
| | - | 3,768 | | | 1,735 | 494 | 2,885 | 1,831 | 748 | 409 | 409 | 409 | _ | 20,000 | 10,000 | (10,000) |
| 4312 School Fundraising Expense | - | 3,768 | 4,507 | 2,805 | 1,735 - | | 2,885 | 1,831 | | 409 428 | 409 428 | 409 428 | - | - | 10,000 2,500 | (10,000) |
| · | - - - | 3,768 - - | | | 1,735 - 3,149 | | 2,885 - 2,855 | 1,831 - - | 748 1,215 429 | | | | - - - | 20,000 2,500 98,203 | 10,000 2,500 118,000 | (10,000) - 19,797 |

8,800

8,800

8,800

222,988

129 26,468 40,442 57,301 8,634 23,432 7,496 19,724 12,961



(24,488)

198,500

Monthly Cash Flow/Forecast FY20-21

Revised 04/09/2021

| Revised 04/09/2021 | | | | | | | _ | | | | | | | | | |
|---|-----------|--------------|--------------|----------|----------------|----------------|--------------|------------|----------------|-----------|----------------|----------------|----------------------|--------------------|-------------------|-------------------------|
| ADA = 293.37 | Jul-20 | Aug-20 | Sep-20 | Oct-20 | Nov-20 | Dec-20 | Jan-21 | Feb-21 | Mar-21 | Apr-21 | May-21 | Jun-21 | Year-End Accruals | Annual Forecast | Revised Budget | Favorable / (Unfav.) |
| Subagreement Services | | | _ | _ | | | _ | | _ | | | | | | | |
| 5101 Nursing | _ | _ | 3,958 | 1,979 | _ | 1,979 | 3,958 | 1,979 | 1,979 | 1,979 | 1,979 | 1,979 | - | 21,766 | _ | (21,766) |
| 5102 Special Education | - | 150 | 4,530 | 14,437 | 13,717 | 12,762 | 8,284 | 13,857 | 13,044 | 9,281 | 9,281 | 9,281 | - | 108,625 | 128,120 | 19,495 |
| 5105 Security | - | - | 428 | - | - | 428 | - | 1,897 | 428 | - | - | 428 | - | 3,607 | 1,500 | (2,107) |
| · | - | 150 | 8,915 | 16,416 | 13,717 | 15,169 | 12,242 | 17,733 | 15,450 | 11,260 | 11,260 | 11,687 | - | 133,998 | 129,620 | (4,378) |
| Operations and Housekeeping | | | | | | | | | | | | | | | | |
| 5201 Auto and Travel | - | - | - | - | - | - | - | - | - | 1,000 | 1,000 | 1,000 | - | 3,000 | 3,000 | - |
| 5300 Dues & Memberships | - | - | 50 | 885 | - | 2,950 | - | - | - | - | - | - | - | 3,885 | 1,000 | (2,885) |
| 5400 Insurance | 2,175 | 922 | 5,541 | 3,643 | 3,643 | 3,553 | 3,554 | 3,553 | 3,711 | 4,115 | 4,115 | 4,115 | - | 42,640 | 38,421 | (4,219) |
| 5501 Utilities | 5,081 | 5,387 | 8,318 | 4,775 | 4,913 | 3,136 | 4,490 | 4,859 | 5,157 | 7,961 | 7,961 | 7,961 | - | 70,000 | 70,000 | - |
| 5502 Janitorial Services | - | - | 1,846 | - | - | 2,797 | 923 | 963 | 1,025 | 1,149 | 1,149 | 1,149 | - | 11,000 | 11,000 | - |
| 5900 Communications | 652 | 742 | 563 | 240 | 1,112 | 7,910 | 463 | 1,506 | 1,321 | 906 | 906 | 906 | - | 17,227 | 10,000 | (7,227) |
| 5901 Postage and Shipping | - | 533 | 433 | 193 | 18 | 78 | 258 | 50 | 242 | - | - | - | - | 1,805 | 1,000 | (805) |
| | 7,908 | 7,584 | 16,750 | 9,735 | 9,685 | 20,424 | 9,688 | 10,932 | 11,456 | 15,131 | 15,131 | 15,131 | - | 149,557 | 134,421 | (15,135) |
| Facilities, Repairs and Other Leases | | | | | | | | | | | | | | | | |
| 5601 Rent | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | 48,867 | - | 586,404 | 586,404 | - |
| 5603 Equipment Leases | 1,395 | 1,524 | 962 | 786 | 1,376 | 896 | 1,666 | 863 | 1,983 | 1,450 | 1,450 | 1,450 | - | 15,801 | 17,400 | 1,599 |
| 5610 Repairs and Maintenance | | 120 | 50 | 240 | - | 268 | 76 | 85 | 128 | 2,211 | 2,211 | 2,211 | - | 7,600 | 7,600 | - |
| Bustinational IC III C I | 50,262 | 50,511 | 49,879 | 49,893 | 50,243 | 50,030 | 50,609 | 49,815 | 50,978 | 52,528 | 52,528 | 52,528 | - | 609,804 | 611,404 | 1,599 |
| Professional/Consulting Services | | | 40- | 7.00- | 2.700 | 2.22 | 0.242 | | 7.700 | 2.000 | 2.000 | 2.000 | | 22.532 | 40.000 | (26.446) |
| 5801 IT | - | - | 427 | 7,037 | 2,736 | 3,044 | 9,213 | - | 7,716 | 2,822 | 2,822 | 2,822 | - | 38,640 | 12,200 | (26,440) |
| 5802 Audit & Taxes | - | - | 2,730 | 6,405 | - | 1,838 | 1,575 | - | - | 2.055 | 2.055 | 2.055 | - | 12,548 | 3,500 | (9,048) |
| 5803 Legal | - | - - 407 | 416 | 296 | 624 | - 250 | 200 | 100 | 1 007 | 2,055 | 2,055 | 2,055 | - | 7,500 | 7,500 | - (4 662) |
| 5804 Professional Development | - | 5,487 375 | 678 5,087 | 945 | (75) | 350 | 280 1,696 | 100 | 1,897 1,825 | 1,691 | 1 601 | 1 601 | - | 9,663 | 5,000 | (4,663) |
| 5805 General Consulting 5806 Special Activities/Field Trips | - | | | 1,696 | 2,071 (640) | 1,696 (300) | | 2,329 | 1,825 | 3,647 | 1,691 3,647 | 1,691 3,647 | - | 21,847 10,000 | 20,347 | (1,500) |
| | - | - | - | - | (640) | (300) | - | 20 | 268 | 5,047 | 5,047 | 3,047 | - | 288 | 10,000 | (288) |
| 5807 Bank Charges 5809 Other taxes and fees | 1 | 449 | 1,221 | - 987 | 917 | 818 | - 1,052 | 20 716 | 1,050 | 988 | 988 | 988 | - | 10,176 | 3,000 | (200) (7,176) |
| 5810 Payroll Service Fee | 150 | 555 | 578 | 718 | 439 | 675 | 579 | 896 | 606 | 568 | 568 | 568 | | 6,900 | 4,900 | (2,000) |
| 5811 Management Fee | 5,579 | 5,862 | 5,862 | 5,862 | 6,317 | 6,317 | 6,317 | 8,173 | 8,173 | 8,260 | 8,260 | 8,260 | | 83,243 | 73,754 | (9,489) |
| 5812 District Oversight Fee | - | 695 | 695 | 2,633 | - | 2,502 | 2,633 | 1,251 | 629 | 2,317 | 780 | 776 | 11,879 | 26,791 | 26,787 | (4) |
| 5815 Public Relations/Recruitment | _ | 750 | - | 2,033 | 255 | 2,302 | 200 | 2,505 | 2,505 | 2,317 | - | - | - | 6,215 | 3,000 | (3,215) |
| 3013 Tablie Relations/Red diement | 5,730 | 14,173 | 17,694 | 26,579 | 12,643 | 16,939 | 23,545 | 15,990 | 24,669 | 22,349 | 20,812 | 20,808 | 11,879 | 233,810 | 169,988 | (63,822) |
| Depreciation | 3). 33 | 2 :,27 3 | 27,00 | 20,070 | 22,010 | 10,000 | 20,0 .0 | 20,000 | _ :,000 | 22,0 .0 | 20,012 | 20,000 | 11,070 | 200,020 | | (00)011 |
| 6900 Depreciation Expense | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | _ | 19,426 | 19,426 | 0 |
| - op. common | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | - | 19,426 | 19,426 | 0 |
| Interest | | | | · · | | | · · | | | | | | | | - | |
| 7438 Interest Expense | 451 | 451 | 437 | 292 | 598 | 453 | 453 | 410 | 454 | - | - | (3,999) | - | _ | - | - |
| · | 451 | 451 | 437 | 292 | 598 | 453 | 453 | 410 | 454 | - | - | (3,999) | - | - | - | - |
| Total Expenses | 216,717 | 265,565 | 349,794 | 370,866 | 300,929 | 318,289 | 304,969 | 346,239 | 328,820 | 326,918 | 213,956 | 178,944 | 11,879 | 3,533,885 | 3,589,901 | 56,016 |
| | (222.272) | (407.000) | (450 CEC) | 44 500 | (20,500) | (20.545) | 05.500 | (4.44.004) | 74 004 | (20.450) | (445.000) | 456 440 | 070 744 | 500.050 | - | |
| Monthly Surplus (Deficit) | (208,879) | (127,388) | (172,656) | 11,522 | (39,690) | (29,616) | 86,639 | (141,981) | 71,264 | (39,159) | (116,920) | 456,412 | 878,714 | 628,262 | 97,802 | 530,460 |
| Cash Flow Adjustments | | | | | | | | | | | | | | | | |
| Monthly Surplus (Deficit) | (208,879) | (127,388) | (172,656) | 11,522 | (39,690) | (29,616) | 86,639 | (141,981) | 71,264 | (39,159) | (116,920) | 456,412 | 878,714 | 628,262 | | |
| Cash flows from operating activities | | | | | | | | | | | | | | | | |
| Depreciation/Amortization | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | 1,619 | - | 19,426 | | |
| Public Funding Receivables | 9,140 | 88,186 | 152,479 | 94,809 | 45,000 | 15,450 | (6,505) | 1,414 | (2,300) | 181,648 | - | 21,563 | (890,593) | (289,709) | | |
| Grants and Contributions Rec. | 9,909 | 12,248 | 3,957 | - | - | - | - | - | - | - | - | - | - | 26,115 | | |
| Prepaid Expenses | 3,279 | 7,801 | (38,576) | 1,779 | 19,131 | (17,471) | 5,165 | (5,384) | 1,158 | 5,827 | 5,827 | 5,827 | - | (5,638) | | |
| Accounts Payable | (21,726) | - | - | - | 33,116 | (33,116) | 1 | (1) | - | - | - | - | 11,879 | (9,847) | | |
| Accrued Expenses | 16,998 | 31,219 | 40,953 | (21,936) | 35,371 | (45,413) | (12,471) | 41,100 | (26,152) | (255,430) | (63,725) | 46,376 | - | (213,109) | | |
| Summer Holdback | - | 5,492 | 5,204 | 5,774 | 5,774 | 5,774 | 5,186 | 5,774 | 5,774 | 5,774 | (25,262) | (25,262) | - | - | | |
| Deferred Revenues | | | | 154,694 | (55,930) | (59,947) | 4,140 | 89 | (22,823) | - | - | - | - | 20,223 | | |
| Cash flows from investing activities | | | | | | | | | | | | | | | | |
| Cash flows from financing activities | | | | | | | | | | | | | | | | |
| Proceeds(Payments) on Debt | 451 | 451 | 437 | 292 | 598 | 453 | 453 | 410 | 454 | - | - | (533,919) | - | (529,920) | | |
| Total Change in Cash | (189,209) | 19,628 | (6,583) | 248,552 | 44,989 | (162,267) | 84,226 | (96,961) | 28,994 | (99,721) | (198,462) | (27,383) | | | | |
| Cash, Beginning of Month | 506,855 | 317,646 | 337,274 | 330,691 | 579,243 | 624,232 | 461,964 | 546,190 | 449,230 | 478,223 | 378,502 | 180,041 | | | | |
| Cash, End of Month | 317,646 | 337,274 | 330,691 | 579,243 | 624,232 | 461,964 | 546,190 | 449,230 | 478,223 | 378,502 | 180,041 | 152,658 | | | | |



Statement of Financial Position

March 31, 2021

| | Current Balance | Be | ginning Year Balance | Y | TD Change | YTD % Change |
|---------------------------------------|--------------------|----|-------------------------|----|-----------|--------------|
| Assets | | | | | | |
| Current Assets | | | | | | |
| Cash & Cash Equivalents | \$ 478,223 | \$ | 506,855 | \$ | (28,632) | -6% |
| Accounts Receivable | 11,651 | | 37,766 | | (26,115) | -69% |
| Public Funding Receivables | 230,225 | | 627,898 | | (397,673) | -63% |
| Prepaid Expenses | 93,438 | | 70,320 | | 23,118 | 33% |
| Total Current Assets | 813,537 | | 1,242,838 | | (429,301) | -35% |
| Long-Term Assets | | | | | | |
| Property & Equipment, Net | 25,902 | | 40,472 | | (14,570) | -36% |
| Deposits | 28,000 | | 28,000 | | | 0% |
| Total Long Term Assets | 53,902 | | 68,472 | | (14,570) | -21% |
| Total Assets | \$ 867,439 | \$ | 1,311,310 | \$ | (443,871) | -34% |
| Liabilities | | | | | | |
| Current Liabilities | | | | | | |
| Accounts Payable | \$ - | \$ | 21,726 | \$ | (21,726) | -100% |
| Accrued Liabilities | 331,739 | | 227,320 | | 104,419 | 46% |
| Deferred Revenue | 20,223 | | - | | 20,223 | 0% |
| Notes Payable, Current Portion | 235,711 | | 235,711 | | - | 0% |
| Total Current Liabilities | 587,673 | | 484,757 | | 102,916 | 21% |
| Long-Term Liabilities | | | | | | |
| Notes Payable, Net of Current Portion | 299,224 | | 295,225 | | 3,999 | 1% |
| Total Long-Term Liabilities | 299,224 | | 295,225 | | 3,999 | 1% |
| Total Liabilities | 886,898 | | 779,983 | | 106,915 | 14% |
| | (40, 450) | | 524.225 | | (======= | 40.77 |
| Total Net Assets | (19,458) | | 531,327 | | (550,786) | -104% |
| Total Liabilities and Net Assets | \$ 867,439 | \$ | 1,311,310 | \$ | (443,871) | -34% |

Statement of Cash Flows

| | nth Ended 3/31/21 | TD Ended 3/31/21 |
|---|----------------------|---------------------|
| Cash Flows from Operating Activities | | |
| Change in Net Assets | \$ 71,264 | \$ (550,786) |
| Adjustments to reconcile change in net assets to net cash flows | | |
| from operating activities: | | |
| Depreciation | 1,619 | 14,570 |
| Decrease/(Increase) in Operating Assets: | | |
| Public Funding Receivables | (2,300) | 397,673 |
| Grants, Contributions & Pledges Receivable | - | 26,115 |
| Prepaid Expenses | 1,158 | (23,118) |
| (Decrease)/Increase in Operating Liabilities: | | |
| Accounts Payable | - | (21,726) |
| Accrued Expenses | (20,379) | 104,419 |
| Deferred Revenue | (22,823) | 20,223 |
| Total Cash Flows from Operating Activities | 28,540 | (32,631) |
| Cash Flows from Financing Activities | | |
| Proceeds from (payments on) Long-Term Debt | 454 | 3,999 |
| Total Cash Flows from Financing Activities | 454 | 3,999 |
| Change in Cash & Cash Equivalents | 28,994 | (28,632) |
| Cash & Cash Equivalents, Beginning of Period | 449,230 | 506,855 |
| Cash and Cash Equivalents, End of Period | \$ 478,223 | \$ 478,223 |

Statement of Activities

| State Aid - Prior Year (1,265) - (1,265) 10,212 - 10,212 20,212 20,212 20,212 20,212 20,212 20,213 20,213 20,213 20,213 20,213 20,213 20,213 20,213 20,213 20,213 20,211 40,243 20,210 70,211 40,243 20,210 70,211 40,243 20,210 71,210 70,211 <th>9 234</th> | 9 234 |
|--|--------------------|
| CFF State Aid | 9 234 |
| Education Protection Account - - - - 276,414 121,917 154,497 243,61 State Aid - Prior Year (1,265) - 1,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - 10,212 - - 26,618 700 73,55 73,62 60,671 16,675,676 (26,784) 26,786 40,671 1,619,481 1 19,938 1 19,938 1 19,938 1 19,938 1 19,938 1 19,938 1 12,400 27,125 30,206 372,707 11,64 16,635 23,700 11,7 10 177,103 177,103 177,103 177,103 177,103 177,103< | 9 234 |
| State Aid - Prior Year (1,265) - (1,265) 10,212 - 10,212 20,212 20,212 20,212 20,212 20,212 20,213 10,212 20,213 10,212 20,213 10,212 20,213 10,212 20,213 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 10,212 20,217 20,217 20,217 20,217 20,217 20,217 20,217 20,217 20,217 <td>3,231</td> | 3,231 |
| In Lieu of Property Taxes 97,038 102,987 (5,949) 530,348 529,648 700 735,670 Total State Aid - Revenue Limit 159,914 187,099 (27,185) 1,645,407 1,670,256 (24,849) 2,678,678 | 13,834 |
| Total State Aid - Revenue Limit 159,914 187,099 (27,185) 1,645,407 1,670,256 (24,849) 2,678,015 Federal Revenue Special Education - Entitlement 19,938 19,938 1 19,938 19,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 39,938 1 1 341,009 271,215 (30,206) 372,000 1 1, | - |
| Pederal Revenue Special Education - Entitlement 19,938 19,938 1 19,938 19,938 1 19,938 19,938 1 39,38 19,938 1 39,38 19,77 11,000 | 35,622 |
| Special Education - Entitlement 19,938 19,938 1 19,938 19,938 1 39,48 Title I, Part A - Basic Low Income - - - 51,751 38,842 12,910 77,6 Title II, Part A - Teacher Quality - - - 9,444 5,725 3,720 11,7 Other Federal Revenue - - - 159,876 206,711 (46,835) 243,0 Total Federal Revenue 19,938 19,938 1 241,009 271,215 (30,206) 372,2 Other State Revenue 19,938 19,938 1 241,009 271,215 (30,206) 372,2 Other State Revenue - - 177,103 177,103 156,308 20,795 312,6 Mandated Cost - - - 4,946 4,946 (0) 4,5 State Lottery - - - 16,441 14,595 1,845 58,5 Prior Year Revenue 36,490 2,317 22, | 8,690 |
| Title I, Part A - Basic Low Income - - 51,751 38,842 12,910 77,07 Title II, Part A - Teacher Quality - - - 9,444 5,725 3,720 11,4 Other Federal Revenue - - - 159,876 206,711 (46,835) 243,0 Other State Revenue 19,938 19,938 1 241,009 271,215 (30,206) 372,0 Other State Revenue - - 177,103 177,103 177,103 156,308 20,795 312,0 Mandated Cost - - - 4,946 4,946 (0) 4,8 State Lottery - - 16,441 14,595 1,845 58,2 Prior Year Revenue - - - 2,217 - 2,217 Other State Revenue 36,490 - 36,490 36,490 22,823 13,667 38,8 Total Other State Revenue 213,593 - 213,593 237,196 198,672 | |
| Title II, Part A - Teacher Quality - - - 9,444 5,725 3,720 11,44 Other Federal Revenue 19,938 19,938 1 241,009 271,215 (30,206) 372,20 Other State Revenue School Facilities (SB740) 177,103 - 177,103 177,103 156,308 20,795 312,40 Mandated Cost - - - 4,946 4,946 (0) 4,64 State Lottery - - - 4,946 4,946 (0) 4,64 State Lottery - - - - 4,946 4,946 (0) 4,64 State Lottery - - - - 2,217 - 2,217 Other State Revenue 36,490 - 36,490 36,490 22,823 13,667 38,525 414,50 Other State Revenue 213,593 - 213,593 237,196 198,672 38,525 414,50 Other State Revenue - < | 39,875 |
| Other Federal Revenue - - - 159,876 206,711 (46,835) 243,04 Total Federal Revenue 19,938 19,938 1 241,009 271,215 (30,206) 372,00 Other State Revenue - - 177,103 177,103 156,308 20,795 312,00 Mandated Cost - - - 4,946 4,946 (0) 4,946 State Lottery - - - - 2,217 - 2,217 Other State Revenue - - - 2,217 - 2,217 Other State Revenue 36,490 - 36,490 36,490 22,823 13,667 38,4 Total Other State Revenue 213,593 - 213,593 237,196 198,672 38,525 414,5 Other Local Revenue - - - 2,600 - 2,600 School Fundraising 1,890 5,060 (3,170) 16,885 35,880 (18,995) | 77,683 |
| Total Federal Revenue Other State Revenue School Facilities (SB740) State Lottery Prior Year Revenue 36,490 Total Other State Revenue 213,593 Total Other State Revenue 213,593 Total Other State Revenue 36,490 Total Other State Revenue 40,000 Total Revenue 40,000 Total Revenue 40,000 Total Revenue 400,000 Total Revenue 50,640 Total Revenue 400,000 Total Revenue 400,000 Total Revenue 50,640 Total Revenue 60,640 Total Re | 1,449 |
| Other State Revenue School Facilities (SB740) 177,103 - 177,103 177,103 156,308 20,795 312,600 Mandated Cost | 13,698 |
| School Facilities (SB740) 177,103 - 177,103 177,103 156,308 20,795 312,1 Mandated Cost Mandated Cost - - - 4,946 4,946 (0) 4,946 State Lottery - - - 16,441 14,595 1,845 58,35 Prior Year Revenue - - - 2,217 - 2,217 Other State Revenue 36,490 - 36,490 36,490 22,823 13,667 38,8 Total Other State Revenue 213,593 - 213,593 237,196 198,672 38,525 414,10 Other Local Revenue - - - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 1,51,51 - - - | 72,705 |
| Mandated Cost - - - 4,946 4,946 (0) 4,946 State Lottery - - - 16,441 14,595 1,845 58,58,58,58,79 Prior Year Revenue - - - - 2,217 - 2,217 Other State Revenue 36,490 - 36,490 36,490 22,823 13,667 38,852 Total Other State Revenue 213,593 - 213,593 237,196 198,672 38,525 414,70 Other Local Revenue - - - - 2,600 - 2,600 School Fundraising 1,890 5,060 (3,170) 16,885 35,880 (18,995) 46,6 Transfers of Apportionments 4,750 4,740 10 108,304 109,978 (1,674) 175,5 Total Other Local Revenue 6,640 9,800 (3,160) 127,789 145,858 (18,069) 221,9 Total Revenues 2 216,836 183,248 | |
| State Lottery - - - 16,441 14,595 1,845 58,50 Prior Year Revenue - - - 2,217 - 38,625 414,747 - - - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 2,600 - 1,674 1,75,7 - 1,674 1,75,7 - 1,674 1,75,7 - 1,674 1,674 1,674 1,674 | 2,615 |
| Prior Year Revenue - - - 2,217 - 2,217 Other State Revenue 36,490 - 36,490 36,490 22,823 13,667 38,8 Total Other State Revenue 213,593 - 213,593 237,196 198,672 38,525 414,7 Other Local Revenue - - - - 2,600 - 46,60 - </td <td>4,946</td> | 4,946 |
| Other State Revenue 36,490 - 36,490 36,490 22,823 13,667 38,8 Total Other State Revenue 213,593 - 213,593 237,196 198,672 38,525 414,7 Other Local Revenue - - - - 2,600 - 2,600 School Fundraising 1,890 5,060 (3,170) 16,885 35,880 (18,995) 46,6 Transfers of Apportionments 4,750 4,740 10 108,304 109,978 (1,674) 175,5 Total Other Local Revenue 6,640 9,800 (3,160) 127,789 145,858 (18,069) 221,5 Total Revenues 400,085 216,836 183,248 2,251,402 2,286,000 (34,599) 3,687,7 Expenses Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,77 1,164,77 1,164,77 1,164,77 1,164,77 1,164,77 1,164,77 1,164,77 1,164,77 </td <td>8,381</td> | 8,381 |
| Total Other State Revenue 213,593 - 213,593 237,196 198,672 38,525 414,70 | - |
| Other Local Revenue Other Fees and Contracts - - - 2,600 - 2,600 School Fundraising 1,890 5,060 (3,170) 16,885 35,880 (18,995) 46,0 Transfers of Apportionments 4,750 4,740 10 108,304 109,978 (1,674) 175,9 Total Other Local Revenue 6,640 9,800 (3,160) 127,789 145,858 (18,069) 221,9 Total Revenues 400,085 216,836 183,248 2,251,402 2,286,000 (34,599) 3,687,7 Expenses Certificated Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,77 1,164,7 | 88,823 |
| Other Fees and Contracts - - - 2,600 - 2,600 School Fundraising 1,890 5,060 (3,170) 16,885 35,880 (18,995) 46,6 Transfers of Apportionments 4,750 4,740 10 108,304 109,978 (1,674) 175,5 Total Other Local Revenue 6,640 9,800 (3,160) 127,789 145,858 (18,069) 221,3 Total Revenues 400,085 216,836 183,248 2,251,402 2,286,000 (34,599) 3,687,7 Expenses Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,77 | 4,765 |
| School Fundraising 1,890 5,060 (3,170) 16,885 35,880 (18,995) 46,00 Transfers of Apportionments 4,750 4,740 10 108,304 109,978 (1,674) 175,50 Total Other Local Revenue 6,640 9,800 (3,160) 127,789 145,858 (18,069) 221,50 Total Revenues 400,085 216,836 183,248 2,251,402 2,286,000 (34,599) 3,687,70 Expenses Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,77 Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,57 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,80 | |
| Transfers of Apportionments 4,750 4,740 10 108,304 109,978 (1,674) 175,57 Total Other Local Revenue 6,640 9,800 (3,160) 127,789 145,858 (18,069) 221,57 Total Revenues 400,085 216,836 183,248 2,251,402 2,286,000 (34,599) 3,687,70 Expenses Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,77 Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,57 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,80 | - |
| Total Other Local Revenue 6,640 9,800 (3,160) 127,789 145,858 (18,069) 221,5 Total Revenues 400,085 216,836 183,248 2,251,402 2,286,000 (34,599) 3,687,7 Expenses Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,77 Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,57 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,80 | 16,000 |
| Total Revenues 400,085 216,836 183,248 2,251,402 2,286,000 (34,599) 3,687,73 Expenses Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,73 Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,53 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,80 | 75,543 |
| Expenses Certificated Salaries Teachers' Salaries Teachers' Substitute Hours Teachers' Extra Duty/Stipends Teachers' Extra Duty/Stipends Teachers' Extra Duty/Stipends | 21,543 |
| Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,733 Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,933 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,803 | 7,703 |
| Certificated Salaries Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,733 Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,933 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,803 | |
| Teachers' Salaries 110,861 116,472 5,611 971,514 1,048,244 76,730 1,164,72 Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,93 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,80 | |
| Teachers' Substitute Hours 1,080 3,494 2,414 1,920 26,206 24,286 34,9 Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,8 | 34 716 |
| Teachers' Extra Duty/Stipends 840 1,180 340 8,281 10,620 2,339 11,8 | 34,941 |
| | 1,800 |
| 1 april 3 diport 3 dianes (1,233) 30,013 (7,434) 40,13 | 10,700 |
| Administrators' Salaries 14,190 14,657 467 127,709 131,909 4,200 175,8 | ⁷ 5,879 |
| Total Certificated Salaries 132,299 139,872 7,573 1,147,444 1,247,505 100,061 1,428,0 | |
| Classified Salaries | 0,007 |
| | 25,907 |
| | 17,445 |
| | 25,873 |
| | 9,225 |
| Benefits | 5,225 |
| | 30,628 |
| | 32,640 |
| | 24,752 |
| | 26,495 |
| | 4,300 |
| | 2,193 |
| | 18,273 |
| Other Benefits, certificated positions 64 - (64) 553 - (553) | - |
| | 9,280 |

Statement of Activities

| | Current Period Actual | Current Period Budget | Current Period Variance | Current Year Actual | YTD Budget | YTD Budget Variance | Total Budget |
|--|--------------------------|-----------------------------|-------------------------------|------------------------|--------------|------------------------|--------------|
| Books & Supplies | - | | | | | | |
| Textbooks and Core Materials | 2,818 | - | (2,818) | 39,101 | 16,000 | (23,101) | 16,000 |
| Books and Reference Materials | 32 | - | (32) | 1,074 | 6,000 | 4,926 | 6,000 |
| School Supplies | 419 | 3,833 | 3,415 | 24,581 | 34,500 | 9,919 | 46,000 |
| Software | 7,301 | - | (7,301) | 23,003 | - | (23,003) | - |
| Office Expense | 748 | 833 | 86 | 18,772 | 7,500 | (11,272) | 10,000 |
| School Fundraising Expense | 1,215 | 208 | (1,007) | 1,215 | 1,875 | 660 | 2,500 |
| Noncapitalized Equipment | 429 | - | (429) | 88,841 | 118,000 | 29,159 | 118,000 |
| Total Books & Supplies | 12,961 | 4,875 | (8,086) | 196,587 | 183,875 | (12,712) | 198,500 |
| Subagreement Services | | | | | | | |
| Nursing | 1,979 | - | (1,979) | 15,830 | - | (15,830) | _ |
| Special Education | 13,044 | 11,647 | (1,397) | 80,783 | 93,178 | 12,396 | 128,120 |
| Security | 428 | 136 | (291) | 3,179 | 1,091 | (2,088) | 1,500 |
| Total Subagreement Services | 15,450 | 11,784 | (3,667) | 99,792 | 94,269 | (5,523) | 129,620 |
| Operations & Housekeeping | | , | (2,221, | | 5 .,_55 | (-// | |
| Auto and Travel | _ | 273 | 273 | _ | 2,182 | 2,182 | 3,000 |
| Dues & Memberships | _ | 83 | 83 | 3,885 | 750 | (3,135) | 1,000 |
| Insurance | 3,711 | 3,202 | (509) | 30,295 | 28,816 | (1,479) | 38,421 |
| Utilities | 5,157 | 5,833 | 676 | 46,116 | 52,500 | 6,384 | 70,000 |
| Janitorial Services | 1,025 | 917 | (108) | 7,553 | 8,250 | 697 | 11,000 |
| Communications | | 833 | (488) | 7,555 14,509 | | (7,009) | 10,000 |
| | 1,321 242 | 100 | · · | | 7,500 700 | | |
| Postage and Shipping | | | (142) | 1,805 | | (1,105) | 1,000 |
| Total Operations & Housekeeping | 11,456 | 11,241 | (215) | 104,163 | 100,698 | (3,465) | 134,421 |
| Facilities, Repairs & Other Leases | | | | | | | |
| Rent | 48,867 | 48,867 | - | 439,803 | 439,803 | - | 586,404 |
| Equipment Leases | 1,983 | 1,450 | (533) | 11,451 | 13,050 | 1,599 | 17,400 |
| Repairs and Maintenance | 128 | 633 | 505 | 966 | 5,700 | 4,733 | 7,600 |
| Total Facilities, Repairs & Other Leases | 50,978 | 50,950 | (28) | 452,220 | 458,553 | 6,333 | 611,404 |
| Professional/Consulting Services | | | | | | | |
| IT | 7,716 | 1,017 | (6,700) | 30,173 | 9,150 | (21,023) | 12,200 |
| Audit & Taxes | - | - | - | 12,548 | 3,500 | (9,047) | 3,500 |
| Legal | - | 625 | 625 | 1,336 | 5,625 | 4,289 | 7,500 |
| Professional Development | 1,897 | 500 | (1,397) | 9,663 | 3,500 | (6,163) | 5,000 |
| General Consulting | 1,825 | 2,035 | 210 | 16,773 | 14,243 | (2,530) | 20,347 |
| Special Activities/Field Trips | - | - | - | (940) | 10,000 | 10,940 | 10,000 |
| Bank Charges | 268 | - | (268) | 288 | - | (288) | - |
| Other Taxes and Fees | 1,050 | 300 | (750) | 7,211 | 2,100 | (5,111) | 3,000 |
| Payroll Service Fee | 606 | 408 | (197) | 5,196 | 3,675 | (1,521) | 4,900 |
| Management Fee | 8,173 | 6,146 | (2,027) | 58,462 | 55,316 | (3,146) | 73,754 |
| District Oversight Fee | 629 | 1,871 | 1,242 | 11,038 | 16,703 | 5,665 | 26,787 |
| Public Relations/Recruitment | 2,505 | 300 | (2,205) | 6,215 | 2,100 | (4,115) | 3,000 |
| Total Professional/Consulting Services | 24,669 | 13,202 | (11,467) | 157,963 | 125,911 | (32,052) | 169,988 |
| Depreciation | 21,003 | 13,202 | (11,107) | 137,303 | 123,311 | (32,032) | 103,300 |
| Depreciation Expense | 1,619 | 1,619 | - | 14,570 | 14,570 | - | 19,426 |
| Total Depreciation | 1,619 | 1,619 | | 14,570 | 14,570 | | 19,426 |
| Interest | ŕ | , | | · | · | | ŕ |
| Interest Expense | 454 | - | (454) | 3,999 | - | (3,999) | _ |
| Total Interest | 454 | - | (454) | 3,999 | _ | (3,999) | _ |
| Total Expenses | 328,820 | 317,660 | (11,161) | 2,802,187 | 2,924,477 | 122,290 | 3,589,901 |
| Change in Not Accets | 74 364 | (400.032) | 472.000 | /FEO 70C\ | (620, 477) | 07.004 | 07.003 |
| Change in Net Assets | 71,264 | (100,823) | 172,088 | (550,786) | (638,477) | 87,691 | 97,802 |
| Net Assets, Beginning of Period | (90,723) | | | 531,327 | | | |
| Net Assets, End of Period | \$ (19,458) | | | \$ (19,458) | | | |

Accounts Payable Aging

March 31, 2021

| Vendor Name | Invoice/Credit Number | Invoice Date | Date Due | Current | 1 - 30 Days Past Due | 31 - 60 Days Past Due | 61 - 90 Days Past Due | Over 90 Days Past Due | Total |
|-------------|-----------------------|--------------|----------------|---------|-------------------------|--------------------------|--------------------------|-----------------------------|-------|
| | | | | \$ - | \$ - | \$ - | \$ - | <u>\$</u> - | \$ - |
| | | Total Outsta | nding Invoices | \$ - | \$ - | \$ - | \$ - | \$ - | \$ - |

Check Register

| Check Number | Vendor Name | Check Date | Check Amount |
|--------------|--|------------|--------------|
| 10492 | Blue Shield of California | 3/4/2021 | \$ 331.60 |
| 10493 | California Water Service | 3/4/2021 | 436.76 |
| 10494 | Comcast | 3/4/2021 | 322.47 |
| 10495 | CPM Educational Program | 3/4/2021 | 557.24 |
| 10496 | Employers Preferred Ins. Co. | 3/4/2021 | 1,009.10 |
| 10497 | Humana Insurance Co | 3/4/2021 | 2,074.40 |
| 10498 | Lotus Educational Services, Inc. | 3/4/2021 | 1,177.20 |
| 10499 | MC2 Design Group, Inc. | 3/4/2021 | 2,250.00 |
| 10500 | Mercurius Art Makes Sense | 3/4/2021 | 233.51 |
| 10501 | PG&E | 3/4/2021 | 4,394.32 |
| 10502 | Staples | 3/4/2021 | 4,320.00 |
| 10503 | STREAM Charter School | 3/4/2021 | 2,550.00 |
| 10504 | Syncb/Amazon | 3/4/2021 | 820.29 |
| 10505 | TIAA Commercial Finance, Inc. | 3/4/2021 | 616.69 |
| 10506 | Evergreen Janitorial Supply Inc | 3/11/2021 | 108.07 |
| 10507 | Advanced Document Concepts for Business | 3/19/2021 | 377.16 |
| 10508 | Anthem Blue Cross | 3/19/2021 | 15,359.06 |
| 10509 | CDW Government | 3/19/2021 | 6,500.00 |
| 10510 | Certified/Fortress Security & Fire Systems | 3/19/2021 | 427.50 |
| 10511 | Chico Country Day School | 3/19/2021 | 1,978.76 |
| 10512 | CPM Educational Program | 3/19/2021 | 16.01 |
| 10513 | Department of Justice | 3/19/2021 | 32.00 |
| 10514 | Elizabeth Fuller | 3/19/2021 | 475.00 |
| 10515 | Leen-Liberty Park | 3/19/2021 | 48,866.97 |
| 10516 | Lotus Educational Services, Inc. | 3/19/2021 | 1,161.90 |
| 10517 | North State Parent | 3/19/2021 | 255.00 |
| 10518 | Philadelphia Insurance Companies | 3/19/2021 | 3,743.36 |
| 10519 | Sutherland Landscape Center | 3/19/2021 | 128.34 |
| 10520 | Tahoe Pure Water Co | 3/19/2021 | 10.00 |
| 10521 | TIAA Commercial Finance, Inc. | 3/19/2021 | 323.61 |
| 10522 | William H Sadlier Inc | 3/19/2021 | 710.31 |
| 10523 | ASCD | 3/31/2021 | 442.00 |
| 10524 | California Water Service | 3/31/2021 | 490.23 |
| 10525 | Comcast | 3/31/2021 | 322.47 |
| 10526 | Employers Preferred Ins. Co. | 3/31/2021 | 1,009.10 |
| 10527 | Recology Butte Colusa Counties | 3/31/2021 | 1,024.75 |
| 10528 | Schools Excess Liability Fund | 3/31/2021 | 1,888.67 |
| 10529 | T-Mobile | 3/31/2021 | 492.67 |
| 10530 | TIAA Commercial Finance, Inc. | 3/31/2021 | 665.19 |
| 7308 | Nothing Bundt Cakes | 3/11/2021 | 1,215.00 |
| ACH | Benefit Resource, Inc | 3/1/2021 | 1,282.71 |

Check Register

| Charle November | Vande: Nov. | Charle Date | Charle two servers |
|-----------------|-----------------------------|-------------|--------------------|
| Check Number | Vendor Name | Check Date | Check Amount |
| ACH | Employment Development Dept | 3/1/2021 | 1,676.18 |
| ACH | Employment Development Dept | 3/1/2021 | 3,356.99 |
| ACH | Internal Revenue Services | 3/1/2021 | 18,758.86 |
| ACH | Parts Town | 3/1/2021 | 117.96 |
| ACH | Personalized Paper | 3/1/2021 | 213.45 |
| ACH | Postal Plus | 3/1/2021 | 109.24 |
| ACH | Stamp.com | 3/1/2021 | 17.99 |
| ACH | Benefit Resource, Inc | 3/2/2021 | 137.50 |
| ACH | Golden Valley Bank | 3/5/2021 | 20.00 |
| ACH | Golden Valley Bank | 3/5/2021 | 20.00 |
| ACH | Golden Valley Bank | 3/5/2021 | 20.00 |
| ACH | Golden Valley Bank | 3/5/2021 | 20.00 |
| ACH | Postal Plus | 3/5/2021 | 96.72 |
| ACH | Sprint | 3/8/2021 | 33.79 |
| ACH | Charter Impact | 3/11/2021 | 605.75 |
| ACH | Employment Development Dept | 3/11/2021 | 188.97 |
| ACH | Employment Development Dept | 3/11/2021 | 224.51 |
| ACH | Golden Valley Bank | 3/11/2021 | 20.00 |
| ACH | Golden Valley Bank | 3/11/2021 | 20.00 |
| ACH | Golden Valley Bank | 3/11/2021 | 20.00 |
| ACH | Internal Revenue Services | 3/11/2021 | 3,389.00 |
| ACH | Benefit Resource, Inc | 3/12/2021 | 137.50 |
| ACH | Benefit Resource, Inc | 3/15/2021 | 104.00 |
| ACH | Oak Medow | 3/15/2021 | 15.00 |
| ACH | CalPERS | 3/16/2021 | 3,061.87 |
| ACH | CalPERS | 3/16/2021 | 9,543.42 |
| ACH | Charter Impact | 3/19/2021 | 8,173.00 |
| ACH | Full Circle Speech Therapy | 3/19/2021 | 7,680.00 |
| ACH | Lamination Depot | 3/24/2021 | 124.15 |
| ACH | EB Resilience | 3/25/2021 | 384.20 |
| ACH | Sunbridge Institute | 3/25/2021 | 535.60 |
| ACH | Sunbridge Institute | 3/25/2021 | 535.60 |
| ACH | Benefit Resource, Inc | 3/29/2021 | 1,282.71 |
| ACH | Employment Development Dept | 3/29/2021 | 1,682.17 |
| ACH | Employment Development Dept | 3/29/2021 | 3,384.48 |
| ACH | Internal Revenue Services | 3/29/2021 | 18,801.58 |
| ACH | Stamp.com | 3/29/2021 | 17.99 |
| ACH | Benefit Resource, Inc | 3/30/2021 | 137.50 |
| ACH | Golden Valley Bank | 3/31/2021 | 128.01 |

Business Checking – XXXXX0889

Search transactions

Activity: Date range; Start date: Mar 01, 2021; End date: Mar 31, 2021; Type: Debits

Transactions

| ₩/renumu 👽 rosieu | | Pending | Poste | d |
|-------------------|--|---------|-------|---|
|-------------------|--|---------|-------|---|

| e Pending | Posted | | | |
|----------------------------------|---|-----------|-----------|---------|
| Date 💂 | Description \$ | Debit ≎ | Credit \$ | Balance |
| Mar 31, 2021 | Analysis Charge | 128.01 | | |
| Mar 31, 2021 | <u>Check 10521</u> | 323.61 | | |
| Mar 30, 2021 | <u>Check 10519</u> | 128.34 | | |
| Mar 30, 2021 | <u>Check 10513</u> | 32.00 | | |
| Mar 30, 2021 | ACH Payment BENEFIT RESOURCE BRI XFER | 137.50 | | |
| Mar 29, 2021 | <u>Check 10511</u> | 1,978.76 | | |
| Mar 29, 2021 | <u>Check 10516</u> | 1,161.90 | | |
| Mar 29, 2021 | Check 10514 | 475.00 | | |
| Mar 29, 2021 | <u>Check 10510</u> | 427.50 | | |
| Mar 29, 2021 | Check 10520 | 10.00 | | |
| Mar 29, 2021 | ACH Payment IRS USATAXPYMT | 18,801.58 | | |
| Mar 29, 2021 | ACH Payment EMPLOYMENT DEVEL EDD EFTPMT | 3,384.48 | | |
| Mar 29, 2021 | ACH Payment EMPLOYMENT DEVEL EDD EFTPMT | 1,682.17 | | |
| Mar 29, 2021 | ACH Payment BENEFIT RESOURCE BRI XFER | 1,282.71 | | |
| Mar 26, 2021 | <u>Check 10509</u> | 6,500.00 | | |
| Mar 26, 2021 | ACH Payment BLUE OAK CHARTER PAYROLL | 69,698.90 | | |
| Mar 26, 2021 | ACH Payment BLUE OAK CHARTER PAYROLL | 12,873.14 | | |
| Mar 26, 2021 | ACH Payment BLUE OAK CHARTER PAYROLL | 9,878.71 | | |
| Mar 26, 2021 | ACH Payment BLUE OAK CHARTER PAYROLL | 4,067.39 | | |

| | Date ▼ | Description ≎ | Debit ≎ | Credit 0 | Balance |
|----------|---------------|---|-----------|----------|---------|
| • | Mar 26, 2021 | ACH Payment BLUE OAK CHARTER PAYROLL | 3,976.31 | | |
| • | Mar 25, 2021 | Check 10518 | 3,743.36 | | |
| | Mar 25, 2021 | POS Purchase SUNBRIDGE INSTITUTE 845-425-0055 NY #3136 | 535.60 | | |
| • | Mar 25, 2021 | POS Purchase SUNBRIDGE INSTITUTE 845-425-0055 NY #3136 | 535.60 | | |
| • | Mar 25, 2021 | POS Purchase EB RESILIENCE IN THE 801-413-7200 CA #3136 | 384.20 | | |
| • | Mar 24, 2021 | <u>Check 10522</u> | 710.31 | | |
| • | Mar 24, 2021 | <u>Check 10507</u> | 377.16 | | |
| | Mar 24, 2021 | POS Purchase LAMINATION DEPOT INC 800- 925-0054 CA #3136 | 124.15 | | |
| • | Mar 23, 2021 | Check 10515 | 48,866.97 | | |
| • | Mar 23, 2021 | <u>Check 10508</u> | 15,359.06 | | |
| • | Mar 23, 2021 | Check 10497 | 2,074.40 | | |
| • | Mar 23, 2021 | <u>Check 10517</u> | 255.00 | | |
| • | Mar 23, 2021 | ACH Payment BLUE OAK CHARTER PAYMENTS | 15,853.00 | | |
| • | Mar 22, 2021 | <u>Check 10476</u> | 375.00 | | |
| • | Mar 22, 2021 | Check 10506 | 108.07 | | |
| | Mar 18, 2021 | <u>Check 10505</u> | 616.69 | | |
| • | Mar 17, 2021 | Check 70092 | 31.90 | | |
| • | Mar 16, 2021 | <u>Check 10495</u> | 557.24 | | |
| • | Mar 16, 2021 | ACH Payment CALPERS 3100 | 9,543.42 | | |
| • | Mar 16, 2021 | ACH Payment CALPERS 3100 | 3,061.87 | | |
| • | Mar 15, 2021 | <u>Check 10501</u> | 4,394.32 | | |
| | Mar 15, 2021 | <u>Check 10489</u> | 10.35 | | |
| • | Mar 15, 2021 | ACH Payment BLUE OAK CHARTER PAYMENTS | 605.75 | | |
| <u> </u> | Mar 15 2021 | ACH Payment RENEFIT RESOURCE BRI XEER | 104 00 | | |

| | Date → | Description ≎ | Debit ≎ | Credit 🗘 | Balance |
|---|---------------|---|-----------|----------|---------|
| • | Mar 15, 2021 | POS Purchase OAK MEADOW INC 802-251-7250 VT #3136 | 15.00 | | |
| • | Mar 12, 2021 | Check 10456 | 2,097.18 | | |
| • | Mar 12, 2021 | ACH Payment BENEFIT RESOURCE BRI XFER | 137.50 | | |
| 0 | Mar 11, 2021 | Stop Pmt Charge Stop Payment Charge | 20.00 | | |
| • | Mar 11, 2021 | Stop Pmt Charge Stop Payment Charge | 20.00 | | |
| • | Mar 11, 2021 | Stop Pmt Charge Stop Payment Charge | 20.00 | | |
| • | Mar 11, 2021 | <u>Check 10502</u> | 4,320.00 | | |
| • | Mar 11, 2021 | <u>Check 7308</u> | 1,215.00 | | |
| • | Mar 11, 2021 | <u>Check 10496</u> | 1,009.10 | | |
| • | Mar 11, 2021 | <u>Check 10494</u> | 322.47 | | |
| • | Mar 11, 2021 | ACH Payment IRS USATAXPYMT | 3,389.00 | | |
| • | Mar 11, 2021 | ACH Payment EMPLOYMENT DEVEL EDD EFTPMT | 224.51 | | |
| • | Mar 11, 2021 | ACH Payment EMPLOYMENT DEVEL EDD EFTPMT | 188.97 | | |
| • | Mar 10, 2021 | <u>Check 10503</u> | 2,550.00 | | |
| 0 | Mar 10, 2021 | <u>Check 10499</u> | 2,250.00 | | |
| • | Mar 10, 2021 | <u>Check 10484</u> | 922.94 | | |
| • | Mar 10, 2021 | <u>Check 10493</u> | 436.76 | | |
| • | Mar 10, 2021 | ACH Payment BLUE OAK CHARTER PAYROLL | 11,652.87 | | |
| • | Mar 10, 2021 | ACH Payment BLUE OAK CHARTER PAYROLL | 3,105.40 | | |
| | Mar 09, 2021 | <u>Check 10498</u> | 1,177.20 | | |
| • | Mar 09, 2021 | Check 10504 | 820.29 | | |
| • | Mar 09, 2021 | <u>Check 10475</u> | 375.00 | | |
| • | Mar 09, 2021 | <u>Check 10492</u> | 331.60 | | |
| • | Mar 09, 2021 | <u>Check 10491</u> | 316.95 | | |
| • | Mar 09, 2021 | <u>Check 10500</u> | 233.51 | | |

| | Date → | Description ≎ | Debit 🗘 | Credit 🗘 | Balance |
|---|---------------|--|-----------|----------|---------|
| • | Mar 08, 2021 | <u>Check 10472</u> | 100.00 | | |
| • | Mar 08, 2021 | ACH Payment SPRINT8006396111 ACHBILLPAY FZ38WJ7DU3GQOAZK | 33.79 | | |
| • | Mar 05, 2021 | Stop Pmt Charge Stop Payment Charge | 20.00 | | |
| 9 | Mar 05, 2021 | Stop Pmt Charge Stop Payment Charge | 20.00 | | |
| • | Mar 05, 2021 | Stop Pmt Charge Stop Payment Charge | 20.00 | | |
| • | Mar 05, 2021 | Stop Pmt Charge Stop Payment Charge | 20.00 | | |
| • | Mar 05, 2021 | POS Purchase POSTAL PLUS 530-8911626 CA #3136 | 96.72 | | |
| • | Mar 04, 2021 | Check 10487 | 23,249.69 | | |
| 0 | Mar 03, 2021 | Check 10490 | 209.52 | | |
| • | Mar 03, 2021 | Check 70090 | 209.04 | | |
| • | Mar 02, 2021 | ACH Payment BENEFIT RESOURCE BRI XFER | 137.50 | | |
| • | Mar 01, 2021 | <u>Check 10483</u> | 1,871.68 | | |
| • | Mar 01, 2021 | <u>Check 10479</u> | 1,550.88 | | |
| ٠ | Mar 01, 2021 | <u>Check 10486</u> | 296.01 | | |
| • | Mar 01, 2021 | ACH Payment IRS USATAXPYMT | 18,758.86 | | |
| • | Mar 01, 2021 | ACH Payment EMPLOYMENT DEVEL EDD EFTPMT | 3,356.99 | | |
| • | Mar 01, 2021 | ACH Payment EMPLOYMENT DEVEL EDD EFTPMT | 1,676.18 | | |
| | Mar 01, 2021 | ACH Payment BENEFIT RESOURCE BRI XFER | 1,282.71 | | |

Agenda Item: E-Rate Filings Summary

Prepared by: Alexandra Archer Charter Council Date: 04/13/2021

Background Information:

Blue Oak has officially met all deadlines for the E-rate filing for the 2021/22 year. Below is a brief summary. As a reminder, our school qualifies for an 80% discount:

| | Blue Oak School | Summary - FY2021-22 C | ategory 1 | | |
|-----------|------------------------------|-------------------------|--------------|------------|------------|
| Provider | Service | Total Annual Cost | E-rate Share | CTF Share | LEA Share |
| Butte COE | Internet Access | \$7,900.00 | \$6,320.00 | \$0.00 | \$1,580.00 |
| Comcast | High Speed Data Line | \$29,377.80 | \$23,502.24 | \$2,937.78 | \$2,937.78 |
| TOTAL | | \$37,277.80 | \$29,822.24 | \$2,937.78 | \$4,517.78 |
| | Blue Oak School Summary - FY | 2021-22 Category 2 (Equ | ipment) | | |
| Provider | Service | Total Annual Cost | E-rate Share | LEA Share | |
| CDW-G | Network electronics | \$19,963.70 | \$15,970.96 | \$3,992.74 | |
| TOTAL | | \$19,963.70 | \$15,970.96 | \$3,992.74 | |

The funding for the services from Butte County Office of Education and Comcast have already gone through the E-rate review process and are in the "Wave Ready" status. This simply means we expect to receive funding approval prior to July 1st, giving our school access to the discounts immediately.

Agenda Item: Accept Donations/Thank Yous/Giving Campaign Donations

Prepared by: Alexandra Archer Charter Council Date: 04/13/2021

Background Information:

Blue Oak would like to accept donations, from donors who gave \$500.00 or more, received in February and March 2021.

Donors who gave \$500.00 or more:

- 02/01/2021 Martin Luther King Jr. K-8 School Two Computer Charging Carts
- 03/31/2021 Dan Hunt \$1,000.00 for Sarah Lee's Class Fund

We would like to say thank you to all who have donated to Blue Oak Charter School.



Mary Sakuma Superintendent msakuma@bcoe.org

Student Programs and Educational Support

Michelle Zevely
Associate Superintendent
mzevely@bcoe.org

Curriculum & Instruction Charter Oversight

Barbara Mandelbaum Director bmandelbaum@bcoe.org

Board of Education

Amy Christianson Mike Walsh Brenda J. McLaughlin Roger Steel Alan White Karin Matray Julian Diaz April 1, 2021

Blue Oak Charter School 450 W East Ave. Chico, CA 95926 (530) 879-7483

ATTN: Susan Domenighini

Dear Susan,

Enclosed is a copy of the Butte County data services contract between BCOE and your LEA for the 2021-2022 school year. This contract is an agreement for BCOE to complete your CALPADS submission, which allows your LEA to adhere to State and Federal mandates and timelines.

Please obtain your Board's approval before June 30, annually, in order for the Butte County Office of Education to provide the agreed upon service(s). After your Board's approval, please return the original signature copy to me directly. I will obtain the Superintendent's signature, ensure you receive a fully executed copy, and file the original with BCOE Business Services. In addition, a copy will be on file in our office

As always, it is a pleasure to work with you. If you have any questions or concerns, please do not hesitate to phone our office at (530) 532-5644.

Sincerely,

Barbara Mandelbaum

"WHERE STUDENTS COME FIRST"

Data Privacy Memorandum of Understanding

Butte County Office of Education

| | and | |
|-------|-----|--|
| | | |
| | | |
| Date: | | |

| The Memorandum of Understanding ("MOU") is entered into thisday of,by and between Butte County Office of Education ("BCOE" or "Provider"), and the |
|--|
| District ("LEA" and collectively, "Parties"). |
| RECITALS WHEREAS, the Provider has agreed to provide the Local Education Agency ("LEA") with certain data services ("Services") pursuant to a contract dated("Service Agreement"); and |

WHEREAS, in order to provide the Services described in the MOU, the Provider may receive and the LEA may provide documents or data that are covered by several federal and statutes, among them, the Family Educational Rights and Privacy Act ("FERPA") at 20 U.S.C. 1232g, Children's Online Privacy Protection Act ("COPPA"), 15 U.S.C. 6501-6502; Protection of Pupil Rights Amendment ("PPRA") 20 U.S.C. 1232 h; and

WHEREAS, the documents and data transferred from California LEAs are also subject to several California student privacy laws, including AB 1584, found at California Education Code Section 49073.1 and the Student Online Personal Information Protection Act (sometimes referred to as either "SB 1177" or "SOPIPA") found at California Business and Professions Code section 22584; and

WHEREAS, the Parties wish to enter into this MOU to ensure that all data services conform to the requirements of the privacy laws referred to above and to establish implementing procedures and duties; and

NOW THEREFORE, for good and valuable consideration, the parties agree as follows:

ARTICLE I: PURPOSE AND SCOPE

- 1. Purpose of MOU. The purpose of this MOU is to describe the duties and responsibilities to protect student data transmitted to Provider from the LEA, including compliance with all applicable privacy statutes, including the FERPA, PPRA, COPPA, SB 1177 (SOPIPA), and AB 1584. In performing these services, the Provider shall be considered a School Official with a legitimate educational interest, and performing services otherwise provided by the LEA. Provider shall be under the direct control and supervision of the LEA. Control duties are set forth below.
- **2.** <u>Nature of Services Provided</u>. The Provider has agreed to provide the following data services described below and as may be further outlined in <u>Exhibit "A"</u> hereto:

- **3.** <u>Student Data to Be Provided</u>. In order to perform the Services described in Exhibit A, LEA shall provide the categories of data described below or as indicated in the Schedule of Data, attached hereto as Exhibit "B":
- **MOU Definitions**. The definition of terms used in this MOU is found in <u>Exhibit "C"</u>. In the event of a conflict, definitions used in this MOU shall prevail over term used in any Service Agreement.

ARTICLE II: DATA OWNERSHIP AND AUTHORIZED ACCESS

- 1. Student Data Property of LEA. All Student Data or any other Pupil Records transmitted to the Provider is and will continue to be the property of and under the control of the LEA. The Parties agree that as between them all rights, including all intellectual property rights in and to Student Data or any other Pupil Records shall remain the exclusive property of the LEA. For the purposes of FERPA, the Provider shall be considered a School Official, under the control and direction of the LEAs as it pertains to the use of student data notwithstanding the above. Provider may transfer pupil-generated content to a separate account, according to the procedures set forth below.
- 2. Parent Access. LEA shall establish reasonable procedures by which a parent, legal guardian, or eligible student may review personally identifiable information on the pupil's records, correct erroneous information, and procedures for the transfer of pupil-generated content to a personal account, consistent with the functionality of services. Provider shall respond in a reasonably timely manner to the LEA's request for personally identifiable information in a pupil's records held by the Provider to view or correct as necessary. In the event that a parent of a pupil or other individual contacts the Provider to review any of the Pupil Records of Student Data accessed pursuant to the Services, the Provider shall refer the parent or individual to the LEA, who will follow the necessary and proper procedures regarding the requested information.
- **3.** <u>Separate Account</u>. Provider shall, at the request of the LEA, transfer Student generated content to a separate student account.
- **4.** Third Party Request. Should a Third Party, including law enforcement and government entities, contact Provider with a request for data held by the Provider pursuant to the Services, the Provider shall redirect the Third Party to request the data directly from the LEA. Provider shall notify the LEA in advance of a compelled disclosure to a Third Party unless legally prohibited.

- **5.** <u>No Unauthorized Use</u>. Provider shall not use Student Data or information in a Pupil Record for any purpose other than as explicitly specified in Exhibit A.
- **6.** <u>Subprocessors</u>. Provider shall enter into written agreements with all Subprocessors performing functions pursuant to Exhibit A, whereby the Subprocessors agree protect Student Data in manner consistent with the terms of this MOU.

ARTICLE III: DUTIES OF LEA

- 1. <u>Provide Data In Compliance With FERPA.</u> LEA shall provide data for the purposes of Exhibit A in compliance with the Family Educational Rights and Privacy Act ("FERPA"), 20 U.S.C. section 1232 g, AB 1584 and the other privacy statutes quoted in this MOU.
- **2.** <u>Reasonable Precautions</u>. LEA shall take reasonable precautions to secure usernames, passwords, and any other means of gaining access to the services and hosted data.
- **3.** <u>Unauthorized Access Notification</u>. LEA shall notify Provider promptly of any known or suspected unauthorized access. LEA will assist Provider in any efforts by Provider to investigate and respond to any unauthorized access.
- **4.** <u>District Representative</u>. At request of Provider, LEA shall designate an employee or agent of the District as the District representative for the coordination and fulfillment of the duties of this MOU.

ARTICLE IV: DUTIES OF PROVIDER

- 1. <u>Privacy Compliance</u>. The Provider shall comply with all California and Federal laws and regulations pertaining to data privacy and security, including FERPA, COPPA, PPRA, AB 1584, and SOPIPA.
- **2.** <u>Authorized Use</u>. The data shared pursuant to Exhibit A including persistent unique identifiers, shall be used for no purpose other than the Services stated and/or otherwise authorized under the statutes referred to in subsection (1), above.
- **3.** <u>Employee Obligation</u>. Provider shall require all employees and agents who have access to Student Data to comply with all applicable provisions of FERPA laws with respect to the data shared.

- **4. No Disclosure**. Provider shall not disclose any data obtained in a manner that could identify an individual student to any other entity in published results of studies. Deidentified information may be used for the purposes of development and improvement of educational sites, services, or applications.
- 5. Disposition of Data. Provider shall dispose of all personally identifiable data obtained under Exhibit A when it is no longer needed for the purpose for which it was obtained and transfer said data to LEA or LEA's designee within 60 days of the date of termination and according to a schedule and procedure as the Parties may reasonably agree. Nothing in Exhibit A authorizes Provider to maintain personally identifiable data obtained beyond the time period reasonably needed to complete the disposition. Disposition shall include (1) the shredding of any hard copies of any Pupil Records; (2) Erasing; or (3) Otherwise modifying the personal information in those records to make it unreadable or indecipherable. Provider shall provide written notification to LEA when the Data has been disposed. The duty to dispose of Student Data shall not extend to data that has been de-identified or placed in a separate Student account, pursuant to the other terms of the MOU. Nothing in Exhibit A authorizes Provider to maintain personally identifiable data beyond the time period reasonably needed to complete the disposition.
- **6.** Advertising Prohibition. Provider is prohibited from using Student Data to conduct or assist targeted advertising directed at students or their families/guardians. This prohibition includes the development of a profile of a student, or their families/guardians or group, for any commercial purpose other than providing the service to client. This shall not prohibit Providers from using data to make product or service recommendations to LEA.

ARTICLE V: DATA PROVISIONS

- 1. <u>Data Security</u>. The Provider agrees to abide by and maintain adequate data security measures to protect Student Data from unauthorized disclosure or acquisition by an unauthorized person. The general security duties of Provider are set forth below. These measures shall include, but are not limited to:
 - a. Passwords and Employee Access. Provider shall make best efforts practices to secure usernames, passwords, and any other means of gaining access to the Services or to Student Data, at a level suggested by Article 4.3 of NIST 800-63-3. Provider shall only provide access to Student Data to employees or contractors that are performing the Services. All employees with access to Student Records shall pass criminal background checks.
 - **b. Destruction of Data**. Provider shall destroy all personally identifiable data obtained under Exhibit A when it is no longer needed for the purpose for which it was

- obtained or transfer said data to LEA or LEA's designee, according to a schedule and procedure as the parties may reasonable agree. Nothing in Exhibit A authorizes Provider to maintain personally identifiable data beyond the time period reasonably needed to complete the disposition.
- c. Security Protocols. Both parties agree to maintain security protocols that meet industry best practices in the transfer or transmission of any data, including ensuring that data may only be viewed or accessed by parties legally allowed to do so. Provider shall maintain all data obtained or generated pursuant to Exhibit A in a secure computer environment and not copy, reproduce, or transmit data obtained pursuant to Exhibit A, except as necessary to fulfill the purpose of data requests by LEA.
- **d.** Employee Training. The Provider shall provide periodic security training to those of its employees who operate or have access to the system. Further, Provider shall provide LEA with contact information of an employee who LEA may contact if there are any security concerns or questions.
- **e. Security Technology**. When the service is accessed using a supported web browser, Secure Socket Layer ("SSL"), or equivalent technology protects information, using both server authentication and data encryption to help ensure that data are safe secure only to authorized users. Provider shall host data pursuant to Exhibit A in an environment using a firewall that is periodically updated according to industry standards.
- **f. Security Coordinator**. Provider shall provide the name and contact information of Provider's Security Coordinator for the Student Data received pursuant to Exhibit A.
- **g. Subprocessors Bound**. Provider shall enter into written agreements whereby Subprocessors agree to secure and protect Student Data in a manner consistent with the terms of this Article V. Provider shall periodically conduct or review compliance monitoring and assessments of Subprocessors to determine their compliance with this Article.
- **2.** <u>Data Breach</u>. In the event that Student Data is accessed or obtained by an unauthorized individual, Provider shall provide notification to LEA within a reasonable amount of time of the incident. Provider shall follow the following process:
 - **a.** The security breach notification shall be written in plain language, shall be titled "Notice of Data Breach," and shall present the information described herein under the following headings: "What Happened," "What Information Was Involved," "What We Are Doing," "What You Can Do," and "For More Information." Additional information may be provided as a supplement to the notice.
 - **b.** The security breach notification described above in section 2(a) shall include, at a minimum, the following information:
 - i. The name and contact information of the reporting LEA subject to this section.
 - **ii.** A list of the types of personal information that were or are reasonably believed to have been the subject of a breach.

- iii. If the information is possible to determine at the time the notice is provided, then either (1) the date of the breach, (2) the estimated date of the breach, or (3) the date range within which the breach occurred. The notification shall also include the date of the notice.
- **iv.** Whether the notification was delayed as a result of a law enforcement investigation, if that information is possible to determine at the time the notice is provided.
- **v.** A general description of the breach incident, if that information is possible to determine at the time the notice is provided.
- **c.** At LEA's discretion, the security breach notification may also include any of the following:
 - i. Information about what the agency has done to protect individuals whose information has been breached.
 - **ii.** Advice on steps that the person whose information has been breached may take to protect himself or herself.
- **d.** Any agency that is required to issue a security breach notification pursuant to this section to more than 500 California residents as a result of a single breach of the security system shall electronically submit a single sample copy of that security breach notification, excluding any personally identifiable information, to the Attorney General. Provider shall assist LEA in these efforts.
- **e.** At the request and with the assistance of the District, Provider shall notify the affected parent, legal guardian or eligible pupil of the unauthorized access, which shall include the information listed in subsections (b) and (c), above.

ARTICLE VI: MISCELLANEOUS

- 1. <u>Term</u>. The Provider shall be bound by the terms and obligations of this MOU for one year, or so long as the Provider maintains any student data.
- **2.** <u>Termination</u>. In the event that either party seeks to terminate this MOU, they may do so by mutual written consent so long as any corresponding Service Agreement has lapsed or has been terminated.
- **3.** <u>Effect of Termination Survival</u>. If a Service Agreement is terminated, the Provider shall destroy all of LEA's data pursuant to Article V, section 1(b).

- **4.** <u>Priority of Agreements</u>. This MOU shall govern the treatment of student records in a service agreement in order to comply with the privacy protections, including those found in FERPA and AB 1584.
- 5. <u>Notice</u>. All notices or other communication required or permitted to be given hereunder must be in writing and given by personal delivery, facsimile or e-mail transmission (if contact information is provided for the specific mode of delivery), or first class mail, postage prepaid, sent to the addresses set forth herein.
- **6.** Entire Agreement. This MOU constitutes the entire agreement of the parties relating to the subject matter hereof and supersedes all prior communications, representations, or agreements, oral or written, by the parties relating thereto. This MOU may be amended and the observance of any provision of this MOU may be waived (either generally or in any particular instance and either retroactively or prospectively) only with the signed written consent of both parties. Neither failure nor delay on the part of any party in exercising any right, power, or privilege hereunder shall operate as a waiver of such right, nor shall any single or partial exercise of any such right, power, or privilege preclude any further exercise thereof or the exercise of any other right, power, or privilege.
- **8.** Severability. Any provision of this MOU that is prohibited or unenforceable in any jurisdiction shall, as to such jurisdiction, be ineffective to the extent of such prohibition or unenforceability without invalidating the remaining provisions of this MOU, and any such prohibition or unenforceability in any jurisdiction shall not invalidate or render unenforceable such provision in any other jurisdiction. Notwithstanding the foregoing, if such provision could be more narrowly drawn so as not to be prohibited or unenforceable in such jurisdiction while, at the same time, maintaining the intent of the parties, it shall, as to such jurisdiction, be so narrowly drawn without invalidating the remaining provisions of this MOU or affecting the validity or enforceability of such provision in any other jurisdiction.

| 9. | Governing Law; Venue and Jurisdiction. THIS MOU WILL BE GOVERNED BY AND |
|----|---|
| | CONSTRUCTED IN ACCORDANCE WITH THE LAWS OF THE STATE OF CALIFORNIA |
| | WITHOUT REGARD TO CONFLICTS OF LAW PRINCIPLES. EACH PARTY CONSENTS |
| | AND SUBMITS TO THE SOLE AND EXCLUSIVE JURISDICTION TO THE STATE AND |
| | FEDERAL COURTS LOCATED IN BUTTE COUNTY, CALIFORNIA FOR ANY DISPUTE |
| | ARISING OUT OF OR RELATING TO THIS MOU OR THE TRANSACTIONS |
| | CONTEMPLATED HEREBY. |
| | |
| | |

| Notice | mav | he | sent | to: |
|-----------|--------|--------------|------|-----|
| 1 1 ULICC | 111a y | \mathbf{n} | SCHL | w. |

Butte County Department of Education Attn: Student Programs Administrator 1859 Bird St. Oroville, CA 95965 (530) 532-5650

| SIGNATURES |
|-------------------|
|-------------------|

| | | , |
|------------|-------------|--------------------------------|
| | Print Name | Title |
| | | |
| Signature: | | |
| - - | | |
| Date: | | |
| | | |
| | | |
| | Mary Sakuma | BCOE Superintendent of Schools |
| | Print Name | Title |
| | | |
| | | |
| Signature: | | |
| | | |
| Date: | | |

EXHIBIT "A"

DESCRIPTION OF SERVICES

EXHIBIT "B"SCHEDULE OF DATA

| Category of Data | Elements | Check if used by your system |
|-------------------------------|--|---------------------------------------|
| Application | IP Addresses of users, Use of cookies etc. | |
| Technology Meta Data | Other application technology meta data-Please specify: | |
| Application Use Statistics | Meta data on user interaction with application | |
| | | |
| | Standardized test scores | |
| Assessment | Observation data | |
| | Other assessment data-Please specify: | |
| | | |
| Attendance | Student school (daily) attendance data | |
| Attendance | Student class attendance data | |
| | | |
| Communications | Online communications that are captured (emails, blog entries) | |
| | | |
| Conduct | Conduct or behavioral data | |
| | | |

| Category of Data | Elements | Check if used by your system |
|------------------|--|---------------------------------------|
| | Date of Birth | |
| | Place of Birth | |
| | Gender | |
| Demographics | Ethnicity or race | |
| | Language information (native, preferred or primary language spoken by student) | |
| | Other demographic information-Please specify: | |
| | | |
| | Student school enrollment | |
| | Student grade level | |
| | Homeroom | |
| Enrollment | Guidance counselor | |
| | Specific curriculum programs | |
| | Year of graduation | |

EXHIBIT "B" SCHEDULE OF DATA

| Category of Data | Elements | Check if used by your system |
|-------------------------|---|---------------------------------------|
| | Other enrollment information-Please specify: | |
| | | |
| | Address | |
| Parent/Guardian | Email | |
| | Phone | |
| | | |
| Parent/Guardian ID | Parent ID number (created to link parents to students) | |
| Parent/Guardian Name | First and/or Last | |
| | | |
| Schedule | Student scheduled courses | |
| | Teacher names | |
| | | |
| | English language learner information | |
| Special Indicator | Low income status | |
| | Medical alerts | |

| Category of Data | Elements | Check if used by your system |
|--------------------------------|---|---------------------------------------|
| | Student disability information | |
| | Specialized education services (IEP or 504) | |
| | Living situations (homeless/foster care) | |
| | Other indicator information-Please specify: | |
| | Address | |
| Student Contact Information | Email | |
| | Phone | |
| | | |
| | Local (School district) ID number | |
| | State ID Number | |
| Student Identifiers | Vendor/App assigned student ID number | |
| | Student app username | |
| | Student app passwords | |
| Student Name | First and/or Last | |

EXHIBIT "B" SCHEDULE OF DATA

| Category of Data | Elements | Check if used by your system |
|-------------------------------|--|---------------------------------------|
| Student In App Performance | Program/application performance (typing program- student types 60 wpm, reading program-student reads below grade level) | <i>5</i> ,500 |
| Student Program Membership | Academic or extracurricular activities a student may belong to or participate in | |
| Student Survey Responses | Student responses to surveys or questionnaires | |
| Student Work | Student generated content; writing, pictures, etc. | |
| Other | Other student word data-Please specify: | |
| | Student course grades | |
| | Student course data | |
| Transcript | Student course grades/performance scores | |
| | Other transcript data – Please specify: | |

| Category of Data | Elements | Check if used by your system |
|------------------|---|---------------------------------------|
| | Student bus assignment | |
| Transportation | Student pick up and/or drop off location | |
| | Student bus card ID number | |
| | Other transportation data – Please specify: | |
| | | |
| Other | Please list each additional data elements used, stored or collected by your application | |
| | • | |

EXHIBIT "C"

DEFINITIONS

AB 1584, Buchanan: The statutory designation for what is now California Education Code § 49073.1, relating to pupil records.

De-Identifiable Information (DII): De-Identification refers to the process by which the Vendor removes or obscures any Personally Identifiable Information ("PII") from student records in a way that removes or minimizes the risk of disclosure of the identity of the individual and information about them.

NIST 800-63-3: Draft National Institute of Standards and Technology ("NIST") Special Publication 800-63-3 Digital Authentication Guideline.

Operator: For the purposes of SB 1177, SOPIPA, the term "operator" means the operator of an Internet Website, online service, online application, or mobile application with actual knowledge that the site, service, or application is used primarily for K–12 school purposes and was designed and marketed for K–12 school purposes. For the purpose of the MOU, the term "Operator" is replaced by the term "Provider." This term shall encompass the term "Third Party," as it is found in AB 1584.

Personally Identifiable Information (PII): The terms "Personally Identifiable Information" or "PII" shall include, but are not limited to, student data, metadata, and user or pupil-generated content obtained by reason of the use of Provider's software, website, service, or app, including mobile apps, whether gathered by Provider or provided by LEA or its users, students, or students' parents/guardians. PII includes, without limitation, at least the following:

First and Last Name Home Address
Telephone Number Email Address
Discipline Records Test Results

Special Education Data

Juvenile Dependency Records

Grades Evaluations
Criminal Records Medical Records

Health Records Social Security Number

Biometric Information Disabilities
Socioeconomic Information Food Purchases

Political Affiliations Religious Information

Text Messages Documents
Student Identifiers Search Activity
Photos Voice Recordings

Videos

General Categories:

Indirect Identifiers: Any information that, either alone or in aggregate, would allow a reasonable person to be able to identify a student to a reasonable certainty

Information in the Student's Educational Record

Provider: For purposes of the MOU, the term "Provider" means provider of digital educational software or services, including cloud-based services, for the digital storage, management, and retrieval of pupil records. Within the MOU the term "Provider" replaces the term "Third Party as defined in California Education Code § 49073.1 (AB 1584, Buchanan), and replaces the term as "Operator" as defined in SB 1177, SOPIPA.

Pupil Generated Content: The term "pupil-generated content" means materials or content created by a pupil during and for the purpose of education including, but not limited to, essays, research reports, portfolios, creative writing, music or other audio files, photographs, videos, and account information that enables ongoing ownership of pupil content.

Pupil Records: Means both of the following: (1) Any information that directly relates to a pupil that is maintained by LEA and (2) any information acquired directly from the pupil through the use of instructional software or applications assigned to the pupil by a teacher or other local educational LEA employee.

SB 1177, SOPIPA: Once passed, the requirements of SB 1177, SOPIPA were added to Chapter 22.2 (commencing with Section 22584) to Division 8 of the Business and Professions Code relating to privacy.

Service Agreement: Refers to the Contract or Purchase Order to which this MOU supplements and modifies.

School Official: For the purposes of this Agreement and pursuant to CFR 99.31 (B), a School Official is a contractor that: (1) Performs an institutional service or function for which the agency or institution would otherwise use employees; (2) Is under the direct control of the agency or institution with respect to the use and maintenance of education records; and (3) Is subject to CFR 99.33(a) governing the use and re-disclosure of personally identifiable information from student records.

Student Data: Student Data includes any data, whether gathered by Provider or provided by LEA or its users, students, or students' parents/guardians, that is descriptive of the student including, but not limited to, information in the student's educational record or email, first and last name, home address, telephone number, email address, or other information allowing online contact, discipline records, videos, test results, special education data, juvenile dependency records, grades, evaluations, criminal records, medical records, health records, social security numbers, biometric information, disabilities, socioeconomic information, food purchases, political affiliations, religious information text messages, documents, student identifies, search activity, photos, voice recordings or geolocation information. Student Data shall constitute Pupil Records for the purposes of this Agreement, and for the purposes of California and Federal laws and regulations. Student Data as specified in Exhibit B is confirmed to be collected or processed by the Provider pursuant to the Services. Student Data shall not constitute that information that has been anonymized or de-identified, or anonymous usage data regarding a student's use of Provider's services.

Subscribing LEA: An LEA that was not party to the original Services Agreement and who accepts the Provider's General Offer of Privacy Terms.

Subprocessor: For the purposes of this Agreement, the term "Subprocessor" (sometimes referred to as the "Subcontractor") means a party other than LEA or Provider, who Provider uses for data collection,

analytics, storage, or other service to operate and/or improve its software, and who has access to PII. This term shall also include in it meaning the term "Service Provider," as it is found in SOPIPA.

Targeted Advertising: Targeted advertising means presenting an advertisement to a student where the selection of the advertisement is based on student information, student records or student generated content or inferred over time from the usage of the Provider's website, online service or mobile application by such student or the retention of such student's online activities or requests over time.

Third Party: The term "Third Party" as appears in California Education Code § 49073.1 (AB 1584, Buchanan) means a provider of digital educational software or services, including cloud-based services, for the digital storage, management, and retrieval of pupil records. However, for the purpose of this Agreement, the term "Third Party" when used to indicate the provider of digital educational software or services is replaced by the term "Provider."

MEMORANDUM OF UNDERSTANDING

Butte County Office of Education Curriculum & Instruction Office and Blue Oak Charter School

This Memorandum of Understanding ("MOU") is entered into between Blue Oak Charter School ("LEA") and Butte County Office of Education ("BCOE") as of 7/1/2021.

- 1. **Services**. The BCOE shall furnish to the Client the services as described in EXHIBIT "A" attached hereto and incorporated herein by this reference ("Services").
- 2. **Term**. BCOE shall commence providing Services under this Agreement upon execution of the Agreement by both parties, and will diligently perform such Services as required. This MOU will be in effect for the 2021-22 school year. The term of the agreement will be July 1-June 30 annually.
- 3. **Compensation**. BCOE's compensation from the Client shall be based on an annual re-evaluation of staffing needs and operating costs to support data management services to the LEA. Notice shall be provided to the BCOE by February 1st each year if the LEA elects to terminate data management for the follow academic year.

AVAILABLE SERVICES AND FEE SCHEDULE

| Data Management | Annual Fee | Includes |
|-------------------------|----------------------|--------------------------------------|
| CALPADS Management | \$12,000 | operating costs, phone support |
| AERIES Management | \$4200 | operating costs, training, phone |
| Base Fee | | support |
| AERIES Management Per | \$13/ student | Full access to Aeries platform and |
| Student License (CBEDS) | | tools |
| CAASPP LEA Coordination | \$5000 | TOMS setup, CALPADS coordination, |
| | | timelines, updates, Site Coordinator |
| | | training, report management |
| | | |
| ConApp Management | Annual Fee | Includes |
| ConApp | 10% of the aggregate | operating costs to complete the |
| Management-Submission | of Title 1 funding | annual Consolidated Application |
| | | |
| | | |
| Short-Term Daily Rate | Annual Fee | Includes |
| Web Based | \$250/ up to 3 hours | operating costs, planning, prep |
| Support/Training | | |
| | | |
| Site Based | \$450/ day | operating costs, planning, prep, |
| Support/Training | | travel |
| | | |

- 4. **Independent Contractor**. BCOE, in the performance of this Agreement, shall be and act as an independent contractor.
- 5. **Termination**. Each academic year the BCOE will reevaluate staffing needs and operating

costs to support data management services to the LEA. Therefore, this MOU is an ongoing agreement and notice shall be provided to the BCOE by February 1st each year, if the LEA elects to terminate data management for the follow academic year.

- 6. Indemnification. To the furthest extent permitted by California law, Client shall, at its sole expense, defend, indemnify, and hold harmless BCOE and their agents, representatives, officers, employees, trustees, and volunteers (the "indemnified parties") from any and all demands, losses, liabilities, claims, suits, and actions (the "claims") of any kind, nature, and description, including, but not limited to, personal injury, death, property damage, and consultants and/or attorney's fees and costs, directly arising out of, connected with, or resulting from the performance of the Agreement or from any activity, work, or thing done, permitted, or suffered by the Client under or in conjunction with this Agreement, unless the claims are caused by the negligence or willful misconduct of the indemnified parties.
- **7. Insurance**. The BCOE shall procure and maintain at all times it performs any portion of the Services its applicable forms of insurance.
- 8. **Notice.** Any notice required or permitted to be given under this Agreement shall be deemed to have been given, served, and received if given in writing and either personally delivered or deposited in the United States mail, registered or certified mail, postage prepaid, return receipt required, or sent by overnight delivery service, or facsimile transmission, addressed as follows:

If to BCOE:

If to Client:

BUTTE COUNTY OFFICE OF EDUCATION 1859 Bird St. Oroville, CA 95965 (530) 532-5644

ATTN: Barbara Mandelbaum

BLUE OAK CHARTER SCHOOL 450 W East Ave. Chico, CA 95926 (530) 879-7483 ATTN: Susan Domenighini

Any notice personally given or sent by facsimile transmission shall be effective upon receipt. Any notice sent by overnight delivery service shall be effective the business day next following delivery thereof to the overnight delivery service. Any notice given by mail shall be effective three (3) days after deposit in the United States mail.

- Attorney Fees/Costs. Should litigation be necessary to enforce any terms or provisions
 of this Agreement, then each party shall bear its own litigation and collection expenses,
 witness fees, court costs and attorneys' fees.
- 10. **No Rights in Third Parties**. This Agreement does not create any rights in, or inure to the benefit of, any third party except as expressly provided herein.
- 11. Integration/Entire Agreement of Parties. This Agreement constitutes the entire agreement between the Parties and supersedes all prior discussions, negotiations, and agreements, whether oral or written. This Agreement may be amended or modified only by a written instrument executed by both Parties. This Agreement is not valid until approved/ratified by the BCOE's governing board and clients governing board. Services shall not be rendered until Agreement is approved or ratified.
- 12. California Law. This Agreement shall be governed by and the rights, duties and obligations of the Parties shall be determined and enforced in accordance with the laws of

the State of California. The Parties further agree that any action or proceeding brought to enforce the terms and conditions of this Agreement shall be maintained in Butte County, California.

- 13. **Waiver**. The waiver by either party of any breach of any term, covenant, or condition herein contained shall not be deemed to be a waiver of such term, covenant, condition, or any subsequent breach of the same or any other term, covenant, or condition herein contained.
- 14. **Severability**. If any term, condition or provision of this Agreement is held by a court of competent jurisdiction to be invalid, void or unenforceable, the remaining provisions will nevertheless continue in full force and effect, and shall not be affected, impaired or invalidated in any way.
- 15. **Incorporation of Recitals and Exhibits**. The Recitals and each exhibit attached hereto are hereby incorporated herein by reference.
- 16. **Counterparts**. This Agreement and all amendments and supplements to it may be executed in counterparts, and all counterparts together shall be construed as one document.

IN WITNESS WHEREOF, the Parties have executed this Agreement on the dates indicated below.

| BCOE: | Client: |
|----------------------------------|-------------------------|
| Dated: | Dated: |
| BUTTE COUNTY OFFICE OF EDUCATION | BLUE OAK CHARTER SCHOOL |
| Ву: | By: |
| Print Name: | Print Name: |
| Title: | Title: |
| Date: | Date: |

EXHIBIT "A"

Scope of Data Management Services for

Blue Oak Charter School

The BCOE agrees to provide the following services, as described, and as identified in the Fee for Service section:

Student Data Management and CALPADS

- CALPADS management including SSID's; enrollment and CAASPP updates; all Fall 1,
 Fall 2 and End of Year reporting; quality control
- Provide technical assistance and training as it relates to CALPADS reporting
- Other student data extraction and reporting, as relevant to the K-12 school, including LCAP data extraction and organization support; other requested data uploads; CBEDS Staff data reporting and biannual Civil Rights data reporting

Student Data Management- Aeries

- Aeries management including Aeries database and web services hosting; management
 of SQL Server permissions, user IDs and roles; enrollment data review; Aeries software
 updates, grading cycle processing, assessment uploads; Aeries annual roll; general
 support and quality control
- Attendance accounting, as needed
- Provide technical assistance and training, as needed

CAASPP Test Coordination

- BCOE agrees to provide LEA with CAASPP testing coordination services as follows:
 - o SSID enrollments updates to CAASPP
 - o student score reporting setup and delivery and upload student test results into Aeries, as requested

Personnel Management

- Hire, maintain and supervise staff appropriately qualified to conduct CALPADS data management on behalf of LEA
- Provide professional learning opportunities for the BCOE data management staff
- Maintain confidentiality and ensure student privacy, as required by all applicable laws outlined in the LEA Data Privacy MOU

Accuracy and Submission Timelines

- Ensure the accuracy of data entered into and reported from all systems for all reporting purposes as delineated in the Operational Agreement.
- Adhere to publicly posted State and Federal timelines for data submission.

The LEA hereby agrees to do the following, including, but not limited to:

Program Records

- Enter data in Aeries in accordance with training protocols and procedures
- Provide Special Education and 504 record information for Aeries/CALPADS data management in accordance with training protocols and procedures

- Provide Free & Reduced Lunch Count data for data management in accordance with training protocols and procedures
- Provide English Language Learner student data for data management in accordance with training protocols and procedures

Attendance

- Mark tardies and absences in Aeries database through Aeries Web
- Verify absences and makes changes, as needed

Enrollments

• Create and maintain student enrollment records in the Aeries system. All enrollment data will be verified by the BCOE in accordance with training protocols and procedures

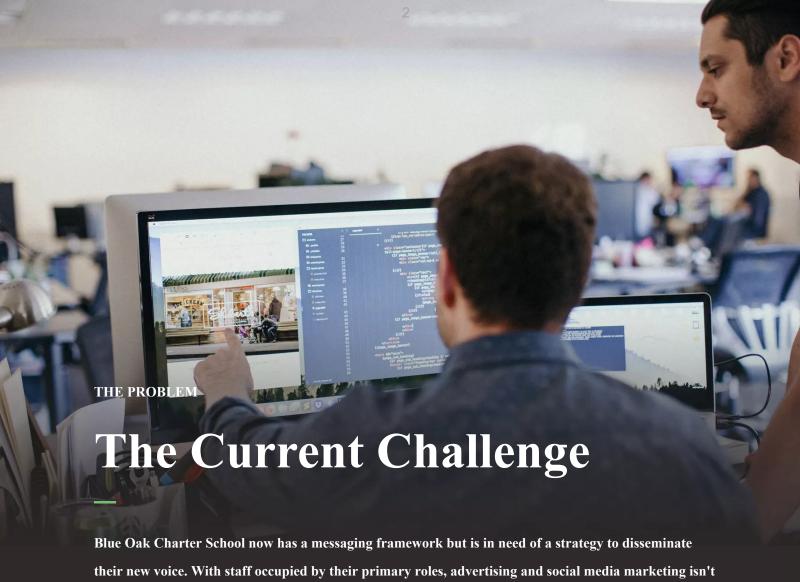
Accuracy and Submission Timelines

- Ensure the accuracy of data entered into and reported from all systems for all reporting purposes as delineated in the Operational Agreement.
- Adhere to publicly posted State and Federal timelines for data submission.

Remit a Fee for Service

- A fee in the amount of \$19,996 will be remitted to the BCOE by April 30, 2022 for the following service(s)
- CALPADS Data Management
 - o \$12,000
- Aeries Data Management
 - o \$4200 Aeries Base Fee
 - o \$3796 Aeries Student Fee (292)







Google Search Ads (Pay-Per-Click)

MC2 will configure and run Google search ads for 3 months to help generate increased traffic to the homepage of the website. This includes keyword research and copywriting for the ads. MC2 will drive traffic to the homepage, which will be optimized to convert leads.

Deliverables

- Configure and setup Google Adwords for search campaign
- Keyword research
- Copywriting of ads
- Monthly campaign maintenance and optimization
- Dashboard analytics with key performance indicators and metrics (+ monthly email with performance overview, key changes to campaign, and key metrics)

Not Included

Creation of landing pages



Social Media

MC2 will build Blue Oak Charter School a 6 month content calendar, create 48 social media posts and provide a document of best practices in order to create even more engaging content for Blue Oak's followers and potential students and parents.

Deliverables

- 48 social media posts in a content calendar
- Social media best practices recommendations

Not Included

- Photography
- Posting
- Engagement



Your Investment

| One-time/Setup | Price | QTY | Subtotal |
|---|------------|-----|-------------|
| Google Search Paid Advertising (Setup Costs) | \$5,020.00 | 1 | \$5,020.00 |
| Monthly Digital Marketing | | | |
| Google Search Paid Advertising (Monthly Maintenance) Billed Monthly | \$1,270.00 | 3 | \$3,810.00 |
| Suggested Monthly Ad Spend | \$1,000.00 | 3 | \$3,000.00 |
| Social Media | | | |
| 6 Month Social Media Campaign Billed Monthly | \$6,031.00 | 1 | \$6,031.00 |
| | Subtota | 1 | \$17,861.00 |
| | Discoun | t | \$0.00 |
| | Тах | (| \$0.00 |
| | Total | l | \$17,861.00 |

Agreed and Accepted By:

By signing this proposal you are agreeing to the details outlined in this proposal and the agreement details (outlined below).

MC2 Design Group, Inc.

John Brodlet

Blue Oak Charter School

03 / 26 / 2021

Amanda Kaschmitter



Director of Wah Davidonment

Quean Domanichini

Project Agreement Details

This proposal doubles as an executable agreement that is intended as a legally binding agreement between Seller (MC2 Design Group Inc.) and Client (Blue Oak Charter School), collectively known as the "Parties."

Blue Oak Charter School has agreed to allow MC2 Design Group Inc. to perform the work outlined in the Project Quote section of this agreement. Blue Oak Charter School and MC2 Design Group Inc. mutually agree to the following terms and conditions as listed in this proposal and agreement.

Payment

Project 1: Google Search Ads

Full payment for ongoing monthly maintenance is due in full by respective invoice due dates. This is for a month-to-month term.

Project 2: Social Media

Full payment is due 30 days from project completion and/or delivery. MC2 will accept payment as cash, check, Visa or MasterCard (3% surcharge on credit card transactions).

Cancellation

If Blue Oak Charter School would like to cancel monthly paid advertising, a written request must be given 30-days prior to the subsequent billing date.

Payment Failure

If Blue Oak Charter School fails to make payment within 30 days after payment due date, MC2 will provide a request for payment in writing and will allow for an additional 15 days for receipt of payment.

Project Dormancy & Missed Milestones & Due Dates

MC2 understands that sometimes "life" happens and Blue Oak Charter School may need to put their project on pause. In limited cases this may be acceptable when MC2 is notified and made aware of Blue Oak Charter School's situation in advance AND both Parties mutually agree to this pause.

 If Blue Oak Charter School's project goes more than 30 days without any forward progress or significant activity from Blue Oak Charter School's end, and no prior arrangements have been made in writing with MC2 and agreed to, Blue Oak Charter School's project will be put on hold and all associated files will be archived. • If Blue Oak Charter School fails to meet a required client milestone or client due date (i.e. provide images, assets, content, approvals, etc.) within 15 business days after the milestone date, Blue Oak Charter School's project will be put on hold and all associated files will be archived.

Once Blue Oak Charter School's project has been archived, a %10 reactivation fee (based on project sale price) is required to restart Blue Oak Charter School's project and Blue Oak Charter School's project will be scheduled at the end of MC2's project queue at the time of restart.

Project Cancellation

Project Dormancy

If Blue Oak Charter School's project remains inactive for an additional 15 days past the 30-day "Dormancy" period (45 days total) with no significant forward progress made or prior arrangement in place, this engagement will expire. No refunds will be available and Blue Oak Charter School will forfeit all deliverables associated with this agreement. In other words, if Blue Oak Charter School disappears for 45 days, or delays the project with no forward movement for 45 days, this contract will be canceled and no refunds will be given.

Missed Milestones & Due Dates

If Blue Oak Charter School still doesn't provide action and/or deliverable(s) for the missed client milestone or client due date for an additional 30 days (45 days total), this engagement will expire, no refunds will be available, and Blue Oak Charter School will forfeit all deliverables associated with this agreement. In other words, if Blue Oak Charter School fails to provide the applicable milestone deliverable(s) for 45 days this contract will be canceled and no refunds will be given.

Project Expiration

This project shall not exceed more than 3 months (90 days) after the day of acceptance of this agreement unless otherwise outlined in the scope of this project. If a project is still incomplete due to Blue Oak Charter School delays or project pauses, MC2 may close this project and provide any completed and paid progress deliverables (if applicable) to Blue Oak Charter School. This contract will expire after 3 months (90 days) and no refunds will be given for any previous deposits and/or payments.



5% annual (step) / 3% educational (column)

| | Α | В | С | C-1 |
|----------------------------|-------------------------|--------------------------------------|--------------------------------------|--|
| Year of Service STEP | BA / Reg. Credential | BA / Reg. Credential +60 Units | BA / Reg. Credential +75 Units | BA + 75 Units with Waldorf or SPED Certification |
| 1 | \$48,000.00 | \$49,440.00 | \$50,923.00 | \$52,451.00 |
| 2 | \$48,000.00 | \$49,440.00 | \$50,923.00 | \$52,451.00 |
| 3 | \$48,960.00 | \$50,429.00 | \$51,941.00 | \$53,500.00 |
| 4 | \$49,939.00 | \$51,437.00 | \$52,980.00 | \$54,570.00 |
| 5 | \$50,938.00 | \$52,466.00 | \$54,040.00 | \$55,661.00 |
| 6 | \$51,957.00 | \$53,515.00 | \$55,121.00 | \$56,775.00 |
| 7 | \$52,996.00 | \$54,586.00 | \$56,223.00 | \$57,910.00 |
| 8 | \$54,056.00 | \$55,677.00 | \$57,348.00 | \$59,068.00 |
| 9 | \$55,137.00 | \$56,791.00 | \$58,495.00 | \$60,250.00 |
| 10 | \$56,240.00 | \$57,927.00 | \$59,664.00 | \$61,455.00 |
| 11 | \$57,364.00 | \$59,085.00 | \$60,858.00 | \$62,684.00 |
| 12 | \$58,512.00 | \$60,267.00 | \$62,075.00 | \$63,937.00 |
| 13 | \$59,682.00 | \$61,472.00 | \$63,316.00 | \$65,216.00 |
| 14 | \$60,876.00 | \$62,702.00 | \$64,583.00 | \$66,521.00 |
| 15 | \$62,093.00 | \$63,956.00 | \$65,874.00 | \$67,851.00 |
| 16 | | \$65,235.00 | \$67,192.00 | \$69,208.00 |
| 17 | | \$66,540.00 | \$68,536.00 | \$70,592.00 |
| 18 | | \$67,871.00 | \$69,906.00 | \$72,004.00 |
| 19 | | | \$71,304.00 | \$73,444.00 |
| 20 | | | \$72,731.00 | \$74,913.00 |
| 21 | | | \$74,185.00 | \$76,411.00 |
| 22 | | | | \$77,939.00 |
| 23 | | | | \$79,498.00 |
| 24 | | | | \$81,088.00 |

Years teaching experience is defined as working 80% or more of any given school year in a certificated position
Years at Blue Oak based on years teaching in Blue Oak classroom as a full time certificated teacher
Maximum previous teaching experience 8 years (years teaching not at Blue Oak)
Masters stipend \$1,250.00



Option A

5% annual (step) / 3% educational (column)

| | | Α | В | С | C-1 |
|-------------------------|----------------|-------------------------|--------------------------------------|--------------------------------------|---|
| Year of Service STEP | 5% annual rase | BA / Reg. Credential | BA / Reg. Credential +60 Units | BA / Reg. Credential +75 Units | BA + 75 Units with Waldorf or SPED Certification |
| 1 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 2 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 3 | | \$54,600.00 | \$56,238.00 | \$57,925.14 | \$59,662.89 |
| 4 | | \$57,330.00 | \$59,049.90 | \$60,821.40 | \$62,646.04 |
| 5 | | \$60,196.50 | \$62,002.40 | \$63,862.47 | \$65,778.34 |
| 6 | | \$63,206.33 | \$65,102.51 | \$67,055.59 | \$69,067.26 |
| 7 | | \$66,366.64 | \$68,357.64 | \$70,408.37 | \$72,520.62 |
| 8 | | \$69,684.97 | \$71,775.52 | \$73,928.79 | \$76,146.65 |
| 9 | | \$73,169.22 | \$75,364.30 | \$77,625.23 | \$79,953.98 |
| 10 | | \$76,827.68 | \$79,132.51 | \$81,506.49 | \$83,951.68 |
| 11 | | \$80,669.07 | \$83,089.14 | \$85,581.81 | \$88,149.27 |
| 12 | | \$84,702.52 | \$87,243.60 | \$89,860.90 | \$92,556.73 |
| 13 | | \$88,937.65 | \$91,605.78 | \$94,353.95 | \$97,184.57 |
| 14 | | \$93,384.53 | \$96,186.06 | \$99,071.65 | \$102,043.80 |
| 15 | | \$98,053.76 | \$100,995.37 | \$104,025.23 | \$107,145.99 |
| 16 | | | \$106,045.14 | \$109,226.49 | \$112,503.29 |
| 17 | | | \$111,347.39 | \$114,687.82 | \$118,128.45 |
| 18 | | | \$116,914.76 | \$120,422.21 | \$124,034.87 |
| 19 | | | | \$126,443.32 | \$130,236.62 |
| 20 | | | | \$132,765.48 | \$136,748.45 |
| 21 | | | | \$139,403.76 | \$143,585.87 |
| 22 | | | | | \$150,765.16 |
| 23 | | | | | \$158,303.42 |
| 24 | | | | | \$166,218.59 |

Years teaching experience is defined as working 80% or more of any given school year in a certificated position
Years at Blue Oak based on years teaching in Blue Oak classroom as a full time certificated teacher
Maximum previous teaching experience 8 years (years teaching not at Blue Oak)
Masters stipend \$1,250.00

182 days beginning discussions with faculty



Option B

5% annual (step) through year 10 /3% thereafter/ 3% educational (column)

| | | Α | В | С | C-1 |
|-------------------------|--------------------|-------------------------|--------------------------------------|--------------------------------------|---|
| Year of Service STEP | 2% annual raise | BA / Reg. Credential | BA / Reg. Credential +60 Units | BA / Reg. Credential +75 Units | BA + 75 Units with Waldorf or SPED Certification |
| 1 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 2 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 3 | | \$53,040.00 | \$54,631.20 | \$56,270.14 | \$57,958.24 |
| 4 | | \$54,100.80 | \$55,723.82 | \$57,395.54 | \$59,117.40 |
| 5 | | \$55,182.82 | \$56,838.30 | \$58,543.45 | \$60,299.75 |
| 6 | | \$56,286.47 | \$57,975.07 | \$59,714.32 | \$61,505.75 |
| 7 | | \$57,412.20 | \$59,134.57 | \$60,908.60 | \$62,735.86 |
| 8 | | \$58,560.45 | \$60,317.26 | \$62,126.78 | \$63,990.58 |
| 9 | | \$59,731.65 | \$61,523.60 | \$63,369.31 | \$65,270.39 |
| 10 | | \$60,926.29 | \$62,754.08 | \$64,636.70 | \$66,575.80 |
| 11 | | \$62,754.08 | \$64,636.70 | \$66,575.80 | \$68,573.07 |
| 12 | | \$64,636.70 | \$66,575.80 | \$68,573.07 | \$70,630.27 |
| 13 | | \$66,575.80 | \$68,573.07 | \$70,630.27 | \$72,749.17 |
| 14 | | \$68,573.07 | \$70,630.27 | \$72,749.17 | \$74,931.65 |
| 15 | | \$70,630.27 | \$72,749.17 | \$74,931.65 | \$77,179.60 |
| 16 | | | \$74,931.65 | \$77,179.60 | \$79,494.99 |
| 17 | | | \$77,179.60 | \$79,494.99 | \$81,879.84 |
| 18 | | | \$79,494.99 | \$81,879.84 | \$84,336.23 |
| 19 | | | | \$84,336.23 | \$86,866.32 |
| 20 | | | | \$86,866.32 | \$89,472.31 |
| 21 | | | | \$89,472.31 | \$92,156.48 |
| 22 | | | | | \$94,921.17 |
| 23 | | | | | \$97,768.81 |
| 24 | | | | | \$100,701.87 |

Years teaching experience is defined as working 80% or more of any given school year in a certificated position
Years at Blue Oak based on years teaching in Blue Oak classroom as a full time certificated teacher
Maximum previous teaching experience 8 years (years teaching not at Blue Oak)
Masters stipend \$1,250.00



Option C

3% annual (step) / 3% educational (column)

| | | Α | В | С | C-1 |
|-------------------------|--------------------|-------------------------|--------------------------------------|--------------------------------------|---|
| Year of Service STEP | 2% annual raise | BA / Reg. Credential | BA / Reg. Credential +60 Units | BA / Reg. Credential +75 Units | BA + 75 Units with Waldorf or SPED Certification |
| 1 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 2 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 3 | | \$53,560.00 | \$55,166.80 | \$56,821.80 | \$58,526.46 |
| 4 | | \$55,166.80 | \$56,821.80 | \$58,526.46 | \$60,282.25 |
| 5 | | \$56,821.80 | \$58,526.46 | \$60,282.25 | \$62,090.72 |
| 6 | | \$58,526.46 | \$60,282.25 | \$62,090.72 | \$63,953.44 |
| 7 | | \$60,282.25 | \$62,090.72 | \$63,953.44 | \$65,872.04 |
| 8 | | \$62,090.72 | \$63,953.44 | \$65,872.04 | \$67,848.21 |
| 9 | | \$63,953.44 | \$65,872.04 | \$67,848.21 | \$69,883.65 |
| 10 | | \$65,872.04 | \$67,848.21 | \$69,883.65 | \$71,980.16 |
| 11 | | \$67,848.21 | \$69,883.65 | \$71,980.16 | \$74,139.57 |
| 12 | | \$69,883.65 | \$71,980.16 | \$74,139.57 | \$76,363.75 |
| 13 | | \$71,980.16 | \$74,139.57 | \$76,363.75 | \$78,654.67 |
| 14 | | \$74,139.57 | \$76,363.75 | \$78,654.67 | \$81,014.31 |
| 15 | | \$76,363.75 | \$78,654.67 | \$81,014.31 | \$83,444.73 |
| 16 | | | \$81,014.31 | \$83,444.73 | \$85,948.08 |
| 17 | | | \$83,444.73 | \$85,948.08 | \$88,526.52 |
| 18 | | | \$85,948.08 | \$88,526.52 | \$91,182.31 |
| 19 | | | | \$91,182.31 | \$93,917.78 |
| 20 | | | | \$93,917.78 | \$96,735.32 |
| 21 | | | | \$96,735.32 | \$99,637.38 |
| 22 | | | | | \$102,626.50 |
| 23 | | | | | \$105,705.29 |
| 24 | | | | | \$108,876.45 |

Years teaching experience is defined as working 80% or more of any given school year in a certificated position
Years at Blue Oak based on years teaching in Blue Oak classroom as a full time certificated teacher
Maximum previous teaching experience 8 years (years teaching not at Blue Oak)
Masters stipend \$1,250.00

182 days in discussion with faculty



Option D

2% annual (step) / 3% educational (column)

| | | Α | В | С | C-1 |
|-------------------------|-----------------|-------------------------|--------------------------------------|--------------------------------------|---|
| Year of Service STEP | 2% annual raise | BA / Reg. Credential | BA / Reg. Credential +60 Units | BA / Reg. Credential +75 Units | BA + 75 Units with Waldorf or SPED Certification |
| 1 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 2 | | \$52,000.00 | \$53,560.00 | \$55,166.80 | \$56,821.80 |
| 3 | | \$53,040.00 | \$54,631.20 | \$56,270.14 | \$57,958.24 |
| 4 | | \$54,100.80 | \$55,723.82 | \$57,395.54 | \$59,117.40 |
| 5 | | \$55,182.82 | \$56,838.30 | \$58,543.45 | \$60,299.75 |
| 6 | | \$56,286.47 | \$57,975.07 | \$59,714.32 | \$61,505.75 |
| 7 | | \$57,412.20 | \$59,134.57 | \$60,908.60 | \$62,735.86 |
| 8 | | \$58,560.45 | \$60,317.26 | \$62,126.78 | \$63,990.58 |
| 9 | | \$59,731.65 | \$61,523.60 | \$63,369.31 | \$65,270.39 |
| 10 | | \$60,926.29 | \$62,754.08 | \$64,636.70 | \$66,575.80 |
| 11 | | \$62,144.81 | \$64,009.16 | \$65,929.43 | \$67,907.32 |
| 12 | | \$63,387.71 | \$65,289.34 | \$67,248.02 | \$69,265.46 |
| 13 | | \$64,655.46 | \$66,595.13 | \$68,592.98 | \$70,650.77 |
| 14 | | \$65,948.57 | \$67,927.03 | \$69,964.84 | \$72,063.79 |
| 15 | | \$67,267.54 | \$69,285.57 | \$71,364.14 | \$73,505.06 |
| 16 | | | \$70,671.28 | \$72,791.42 | \$74,975.16 |
| 17 | | | \$72,084.71 | \$74,247.25 | \$76,474.67 |
| 18 | | | \$73,526.40 | \$75,732.19 | \$78,004.16 |
| 19 | | | | \$77,246.84 | \$79,564.24 |
| 20 | | | | \$78,791.78 | \$81,155.53 |
| 21 | | | | \$80,367.61 | \$82,778.64 |
| 22 | | | | | \$84,434.21 |
| 23 | | | | | \$86,122.90 |
| 24 | | | | | \$87,845.35 |

Years teaching experience is defined as working 80% or more of any given school year in a certificated position
Years at Blue Oak based on years teaching in Blue Oak classroom as a full time certificated teacher
Maximum previous teaching experience 8 years (years teaching not at Blue Oak)
Masters stipend \$1,250.00

182 days in discussion with faculty



CLASSIFIED HOURLY RATE SCHEDULE

Proposed Effective July1, 2021

S 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11-12 | 13-15 | 16-19 | 20 |

Ranges

| | | | | | - | | | | | | | | | |
|-----------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | | | | | | | | | | | | | | |
| 3 | 15.00 | 15.38 | 15.76 | 16.15 | 16.56 | 16.97 | 17.40 | 17.83 | 18.28 | 19.20 | 19.68 | 20.17 | 20.68 | 21.19 |
| 4 | 15.75 | 16.14 | 16.55 | 16.96 | 17.39 | 17.82 | 18.27 | 18.72 | 19.19 | 20.16 | 20.67 | 21.18 | 21.71 | 22.25 |
| 5 | 16.54 | 16.95 | 17.37 | 17.81 | 18.25 | 18.71 | 19.18 | 19.66 | 20.15 | 21.17 | 21.70 | 22.24 | 22.80 | 23.37 |
| 6 | 17.36 | 17.80 | 18.24 | 18.70 | 19.17 | 19.65 | 20.14 | 20.64 | 21.16 | 22.23 | 22.78 | 23.35 | 23.94 | 24.54 |
| 7 | 18.23 | 18.69 | 19.16 | 19.63 | 20.13 | 20.63 | 21.14 | 21.67 | 22.21 | 23.34 | 23.92 | 24.52 | 25.13 | 25.76 |
| 8 | 19.14 | 19.62 | 20.11 | 20.62 | 21.13 | 21.66 | 22.20 | 22.76 | 23.33 | 24.51 | 25.12 | 25.75 | 26.39 | 27.05 |
| 9 | 20.10 | 20.60 | 21.12 | 21.65 | 22.19 | 22.74 | 23.31 | 23.89 | 24.49 | 25.73 | 26.37 | 27.03 | 27.71 | 28.40 |
| 10 | 21.11 | 21.63 | 22.18 | 22.73 | 23.30 | 23.88 | 24.48 | 25.09 | 25.72 | 27.02 | 27.69 | 28.39 | 29.10 | 29.82 |
| 11 | 22.16 | 22.72 | 23.28 | 23.87 | 24.46 | 25.07 | 25.70 | 26.34 | 27.00 | 28.37 | 29.08 | 29.81 | 30.55 | 31.31 |
| 12 | 23.27 | 23.85 | 24.45 | 25.06 | 25.69 | 26.33 | 26.99 | 27.66 | 28.35 | 29.79 | 30.53 | 31.30 | 32.08 | 32.88 |
| 13 | 24.43 | 25.04 | 25.67 | 26.31 | 26.97 | 27.64 | 28.34 | 29.04 | 29.77 | 31.28 | 32.06 | 32.86 | 33.68 | 34.52 |
| 14 | 25.66 | 26.30 | 26.95 | 27.63 | 28.32 | 29.03 | 29.75 | 30.50 | 31.26 | 32.84 | 33.66 | 34.50 | 35.37 | 36.25 |
| 15 | 26.94 | 27.61 | 28.30 | 29.01 | 29.73 | 30.48 | 31.24 | 32.02 | 32.82 | 34.48 | 35.34 | 36.23 | 37.13 | 38.06 |
| 16 | 28.28 | 28.99 | 29.72 | 30.46 | 31.22 | 32.00 | 32.80 | 33.62 | 34.46 | 36.21 | 37.11 | 38.04 | 38.99 | 39.97 |
| 17 | 29.70 | 30.44 | 31.20 | 31.98 | 32.78 | 33.60 | 34.44 | 35.30 | 36.19 | 38.02 | 38.97 | 39.94 | 40.94 | 41.96 |
| 18 | 31.18 | 31.96 | 32.76 | 33.58 | 34.42 | 35.28 | 36.16 | 37.07 | 37.99 | 39.92 | 40.92 | 41.94 | 42.99 | 44.06 |
| 19 | 48.34 | 49.54 | 50.78 | 52.05 | 53.35 | 54.69 | 56.05 | 57.46 | 58.89 | 61.87 | 63.42 | 65.01 | 66.63 | 68.30 |

Up to three (3) years of credit on the salary schedule may be granted for previous experience . After longevity step 20 an increase of 1.5% will be added for each ongoing year. annual increase 2.5%

| RANGE | CLASSIFICATION |
|-------|--|
| | |
| | |
| 3 | Instructional Aide/Classified Support |
| 3 | Maintenance/Custodial |
| 4 | Health Aide /Paraprofessional |
| 6 | Parent Community Liaison/Attendance Clerk |
| 7 | Registrar/Business Office & HR Coordinator |
| 10 | Behavior Support Assistant |
| 11 | Executive Assistant |
| 17 | Specialty Presenter |
| 19 | School Nurse/Councilor |
| | |
| | |

| Board Approved: | |
|-----------------|--|



Administrative/Management Salary Schedule Proposal *To go into effect July 1, 2021*

| Steps | SPED/Assistant Director | Executive Director | | | | |
|-------|-------------------------|--------------------|--|--|--|--|
| | Number of Days: | | | | | |

190/195/200/205/210/215/220

Daily Rate:

| | · | |
|---|--------|--------|
| 1 | 390.00 | 435.00 |
| 2 | 397.80 | 443.70 |
| 3 | 405.76 | 452.57 |
| 4 | 413.87 | 461.63 |
| 5 | 422.15 | 470.86 |
| 6 | 430.59 | 480.28 |

annuual increase 2%

Credit for up to 3 yrs of experience given

Current contract days

| 210 | 210 |
|-----|-----|

Longevity to be determined

| | Facilities/Safety Manager |
|------|---------------------------|
| | 11 months / 225 days |
| 2021 | \$57,000 |
| 1 | \$58,140 |
| 2 | \$59,303 |
| 3 | \$60,489 |
| 4 | \$61,699 |
| 5 | \$62,933 |

annuual increase 2%

Board Approval _____



Executive Director's Report
Susan Domenighini
Finance Committee April 13, 2021

Budget Process

I met with Jim Weber concerning the beginning of the budget process. We are happy to report significant qualifications for funding to help with the current learning loss. This money will be available to spend over the next two to two and a half years. Personnel, professional development, and materials will be some of the areas where expenses will be planned.

The initial amount, \$188,000 will need to be approved by June 1st. Once we have established the salary schedules we will be able to set costs and begin to develop plans. LCAP input work and strategic plan have begun and is intended to be completed by the end of April. this information will be critical to the plan. Jim is estimating the full amount will be somewhere around \$500,000.