

Board Report 11.12.14

Agenda Item/Topic:

Chico News and Review Advertising Insert - Additional funding for advertising

Personnel Involved:

Outreach & Capital Campaign Coordinator and Executive Director

<u>Issues Involved- Fiscal Impact (if any):</u>

\$12,000 for an 8 page insert, plus additional funds for extra printing of publication up to \$1,000 with postage.

The potential revenue from 2 students would be approximately \$12,000 (\$6,000 each) which would make this campaign self-sustaining.

Chico News and Review will be providing full-service support to guide Blue Oak parents and staff through the creation process including visual branding, story development, writing the articles, photographs, layout, and overall visual presentation. The CNR will then print and insert this publication for weekly readership to the 40,000+ readers. In addition, more copies can be printed, making them available for long-term direct mailing and internal marketing use. This insert is provided at a low cost for non-profit use only.

Impact on School Mission, Vision, or Goals (if any):

Educate and illuminate the Chico and Butte County regional community as to the values of Waldorf Education and Blue Oak School as a quality educational intuition. This campaign is intended to dispel myths, miss-information, or miss-conceptions regarding Blue Oak School and the Waldorf Pedagogical approach. This publication is proposed to improve our image throughout the region to potential supporters and families.

Options or Solutions:

This publication is a unique opportunity to provide an informational blast to Blue Oak's target market radius. This also provides access to a full team of journalists, photographers, graphic designers, lay-out specialists, and marketing support personnel. New publications will still need to be created for marketing using the current budget, this will free up funds for other advertising areas such as radio and social media.

Executive Director's Recommendation:

Support the budget by investing in this advertising publication with long term use. Overall impact of outreach coordinator's efforts have brought in 20+ families to the amount approx. \$120k. As a direct result of Outreach's efforts we have diminished the deficit and approved a positive balance budget. To support Outreach and advertising we can maintain these numbers and preserve a healthy budget.

NEWS & REVIEW PUBLICATIONS

Telling stories — it's what we do

About News & Review custom publications

Are you looking for donors, volunteers or community support? Do you wish more people knew about the important work your organization does? Do you have a complex story that needs to be told? News & Review Publications takes complicated subjects and shares them with a wide audience through storytelling. We have produced over 170 custom publications for health, education, religious and community organizations and agencies since 2011.

How does it work?

We will bring your experts and our writers and designers together to start the storyboarding process. We will take your ideas, wisdom and knowledge, and combine them with our ability to tell stories in a coherent, narrative arc and plan out the pages of your publication. We will tell the story through a combination of data and human-interest. Every time we go through this process, it's amazing how the collective wisdom of the group rises to the top.

Our award-winning design team will graphically interpret your message, incorporating your branding and design. We bring the readers into the publication with photos, graphics, a headline, a pull quote, a sidebar, or a photo caption. These elements help to tell the story and support your brand identity.

Cost effective marketing solutions

News & Review Publications can provide a cost-effective way to tell your story. Many of our clients tell us that publications printed on newsprint are more effective than publications printed on glossy paper because they resemble "news" rather than "advertising" or "promotion" and come in at a much lower price point.

The following prices include conceptualization, writing, design, photography and printing of 42,000 copies of a full-color, tabloid newsprint publication. We will also provide you with electronic versions such as a PDF and electronic book (for examples see www.newsreviewpublications.com/).

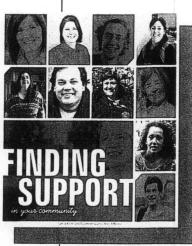
Eight-page \$12,000 Twelve-page \$18,000

We will also work with you to create a marketing plan that fits your budget, plus provides geographic and demographic targeting. We are experts at arranging for your publication to be inserted into other weeklies or dailies. The cost of marketing and distribution are in addition to the costs shown above, as is printing more than 50,000 copies. We also offer translation services.

Contact us!

Please contact our staff with your questions and ideas. We would love to work with you to get your story out.

Jamie DeGarmo Sales Manager jamied@newsreview.com



Produced for Butte, Tehama, Colusa, Glenn and Trinity Counties Community Action Agencies



Produced for Oroville Hoespital



353 East Second Street Chico CA 95928 (530) 894-2300 Fax: (530) 892-1111 newsreviewpublications.com

SAMPLE PAGE + LOOK & FEEL

Post-Treatment Care

dolupita volorene potepratur sus sae velentinus voloren endanto tationum fugta non nempenarti alignimi.
opicera tisquos et quos aita dolorum fugta se dulupis mil et magnam, eum us ipiendi squate eum sint

Reconstruction: litatis sandebi taspid qui od el. nonsequ taepual blab rendisc idenem et ecarchit explitatis sandebi taspid qui od et.

Nutrition Counseling: et earchit explicits. Saquitar ut velecto magnate ipiet opta allit epxlicab

leces equossum id milites nempor 1 pare sos molores clamquas ecqual til que eveita voloren demolorial sondant. Andem exerum dem fos Elmo eliciente et cell sar til volor da milium fugiandignis hupiati omnis dem exceequia endi. ia qu. Sdquliar ul velecio magnate et opia alli epzilach incma Serum us iqui ie, que quiam ie sequae rsped quiatu. Rum facculi actilique iupiati dellam escim sinus endi gular Screening: blabore sectis gnate plitibea ipiet opta alit blaab inciam, nis aligenis cum

Other Survivor Programs: tendit unt accupiate molupiatemos imagnatur

For Cancer Survivor Aftercare

Breast cancer survivor speaks about the affercare she received at Oroville Hospital

subhead to have contrast, create

interest and be easy to read.

We've designed the headline and

Type Treatment

BY MICHELLE CARL

recovery."

We will use large and engaging images

to draw the reader in.

Dominant Element



Pull quotes, photo captions, and bullet points can help to pull readers into a

Entry Points

Hospital's Breast Center has played an influential role The core Oroville in my continued Aother of new baby

story.

Branding

incorporating a "pink" theme. Publication will complement

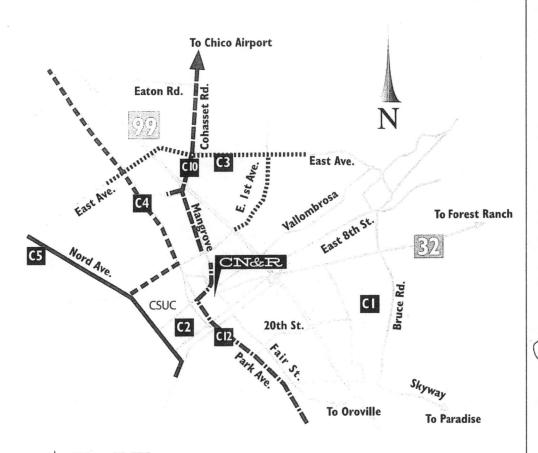
existing visual branding while

Stories

A mix of in-depth stories, sidebars and bulleted facts serve as quick reads for at-a-glance readers.



TARGET YOUR AUDIENCE WITH ZONED INSERTS



Chico: 23,735

C1 Southeast Chico/Forest Ranch: 4,775

C2 West Downtown: 2,450

C12 East Downtown/Park Ave: 3,825

C3 East Ave/East 1st Ave: 3,025

C10 Mangrove Ave/Cohasset Rd: 2,950

C4 Esplanade/West Sacramento Ave: 2,475

C5 Nord Ave/Durham: 1,875

C6 Chico State: 900 (no inserts)

Chico Restocks: 1,400

Artois: 25 Biggs: 120 Corning: 755 Challenge: 25 Dairyville: 50 Durham: 205 Gerber: 50 Gridley: 635 Hamilton City: 260 Live Oak: 250 Los Molinos: 425 Magalia: 850 Orland: 790 Oroville: 6175 Palermo: 175 Paradise: 5425

Red Bluff: 1425 Richfield: 25 Richvale: 55 Vina: 70 Willows: 490

DEADLINE:

Reservations 11am Friday prior to publication. Delivery 5pm Friday prior to publication.

DELIVERY INSTRUCTIONS:

Where: Paradise Post Printing 5399 Clark Rd (PO Drawer 70) Paradise, CA 95969 (530) 877-4413

When: Monday through Friday, 8am-5pm. Call ahead for after-hours delivery.

How: Uniform bundles, boxes of equal quantity or on skids in uniform turns. There will be an additional charge of \$10 per thousand if specifications are not met.

MUNIMUM QUANTITY:

10,000

RATES:

\$50 per thousand. Frequency discounts available.

SPECIFICATIONS:

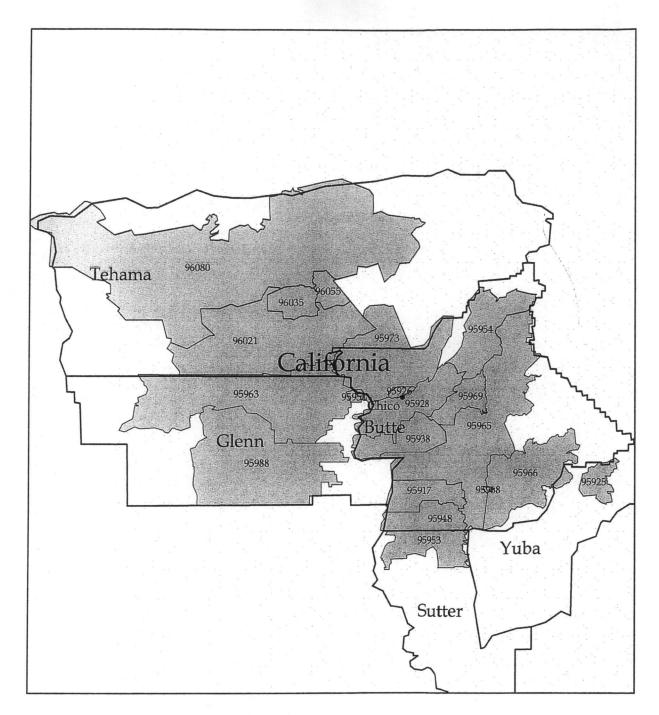
Minimum size 6" x 7"

Maximum size 10" x 11.5"

Minimum paper weight 70lbs/
single sheets, matte
finish preferred.



353 E. Second Street Chico, CA 95928 (530) 894-2300 Fax 892-1111 www.newsreview.com



Chico News & Review Chico, California 01-3547

Key to	Features

State Boundary

County Boundary

ZIP Code Boundary



